

NOVAL PROPERTY re: purpose growth

Presentation to The Hellenic Fund & Asset Management Association May 2025

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1	Company Overview
2	Financial Performance and Capital Structure
3	Portfolio Overview
4	Sustainability Initiatives
5	2025 Market Outlook and Future Prospects
6	Appendix

# **Company at a Glance**



### **Business Overview**



A **dynamically growing** and **well-diversified** Real Estate Investment Company<sup>1</sup> that aims to offer investors capital growth potential and attractive dividend yield



Ideally positioned to capitalize on **Greece's real estate market** prospects, having a **captive pipeline** of projects that can be developed to **unlock capital value** and **maximize income generation** 



Footprint across **Greece**, with emphasis in Athens, both in terms of development projects as well as **acquisition of commercial properties** that offer superior **high yield** and **value appreciation** potential



Focus on developing or transforming old building stock into Environmentally Certified "**Green**" **properties** (LEED or BREEAM), in accordance with **high sustainability standards** 



Backed by a strong & committed shareholder (Viohalco) and supported by the European Bank for Reconstruction and Development (EBRD)



A **fully-integrated** real estate organization managed by a **highly-experienced** management team

- (1) Noval Property is one of the largest Greek Real Estate Investment Companies (REIC) in terms of Gross Asset Value as of 31.12.2024
- (2) Gross Asset Value and number of properties refer to Investment Property and Right-of-Use assets at Fair Value, including also the loan and participation of 50% in the JV "THE GRID SA" that owns an asset in Marousi
- (3) As of and for the 12m-period ending 31.12.2024, unless otherwise stated
- (4) Based on annualized contracted rent in relation to income-producing assets only

### Key Portfolio Metrics<sup>(3)</sup>

**€648mn** GAV <sup>(2)</sup>

**343,000/61** sqm GLA/properties <sup>(2)</sup>

**€34.4mn** Annualized Gross Rental Income (GRI) <sup>(7)</sup>

**9.0**<sup>(5)</sup> / **10.5**<sup>(6)</sup> years WAULT <sup>(8)</sup>

**7.3%** Gross Rental Yield <sup>(4)(8)</sup>

**98.7%** Occupancy Rate <sup>(8)</sup>

# Key Financials<sup>(3)</sup>

**€519mn** (FY 2023: €427mn) *NAV* 

**€45.1mn** (FY 2023: €65.4mn) *EBITDA* 

**€20.6mn** (FY 2023: €17.8mn) *Adj. EBITDA* <sup>(7)</sup>

**€10.9mn** (FY 2023: €6.3mn) *FFO* <sup>(7)</sup>

**31.8%** (FY 2023: 38.5%) LTV <sup>(7)</sup>

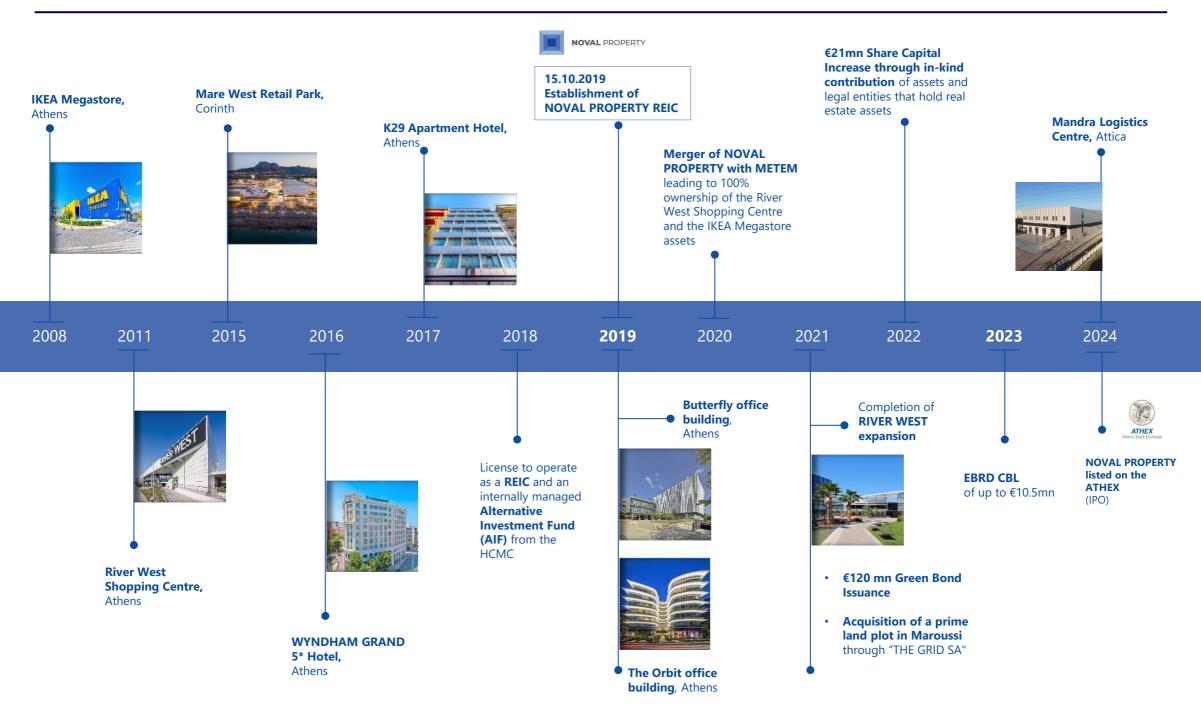
**22.3%** (FY 2023: 27.6%) Net LTV <sup>(7)</sup>

- (5) Based on the minimum contractual expiration of the leases, excluding break options (including the break options: 7.4 years)
- (6) Based on the maximum contractual expiration of the leases, taking into account the tenants' extension rights
- (7) Refer to appendix for detailed calculations

(8) Company data

# **Key Milestones**







# 2024 Highlights

# Robust Investment & Development Program

- **Registered double digit growth** of portfolio's **Gross Asset Value (13% YoY)** through the execution of our development program (€34.5mn in CAPEX and €18.1mn participation in JV) and active asset management (€24.5mn FV gains)
- Delivered to the tenant the modern logistics center in Mandra, Attica and securing LEED Gold certification
- Achieved strong pre-leasing performance in development projects at "THE GRID" (preleased c. 47% of office space GLA) and at "Mets" (preleased c. 45% of residential GLA)

# Hands-on Asset Management

- **Sustained** the strong **Rental Revenue growth rate of +14% YoY** (like-for-like increase of +13% YoY)
- **Improved WAULT** to **10.5**<sup>(1)</sup> **years**, driven mainly by the **IKEA** lease term expiring in 2048
- Maintained high occupancy rates (98.7%) and attractive Annualized Gross Rental yields (7.3%)

# Strong financial position & accommodative capital structure that underpins shareholder value

- Additional liquidity via the successful Share Capital increase of €52.7mn and listing in Athens Stock Exchange in June 2024
- Low leverage and decreased cost of debt (WACD 3.3%) to support our investment and development program
- Continuously improving bottom-line financial results a-EBIDTA €20.6mn (+16% YoY) and FFO<sup>(2)</sup> €10.9mn (+31% YoY)
- Increased Dividend payment for fiscal year 2024 at €0.043 per share (+72% YoY)

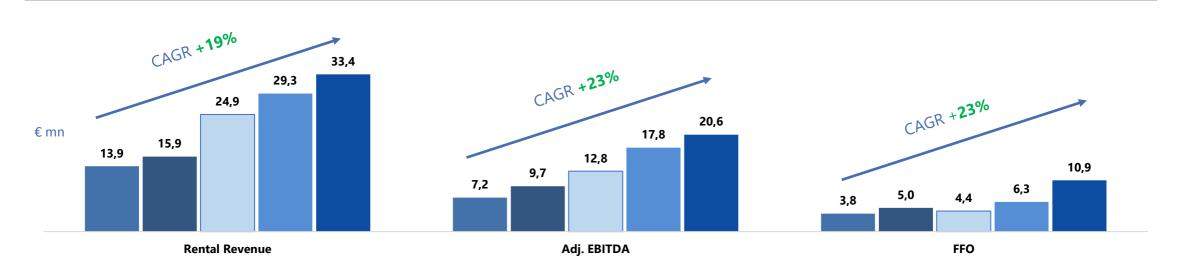
<sup>(1)</sup> Based on the maximum contractual expiration of the leases, taking into account the tenants' extension rights

<sup>2)</sup> Starting with the fiscal year 2024, the Company has elected to include interest income earned on deposits in the calculation of Funds from Operations in line with general practices applied in the sector it operates. The amount for the period ending 31 December 2024 is at EUR 2.2 million (2023: EUR 2.0 million)





# **Double-digit Growth Across All Financial Metrics**



■ 2020 ■ 2021 ■ 2022 ■ 2023 ■ 2024



## \* Starting with the fiscal year 2024, the Company has elected to include interest income earned on deposits in the calculation of Funds from Operations in line with general practices applied in the sector it operates. The amount for the period ending 31 December 2024 is at EUR 2.2 million (2023: EUR 2.0 million)

**NOVAL PROPERTY** 

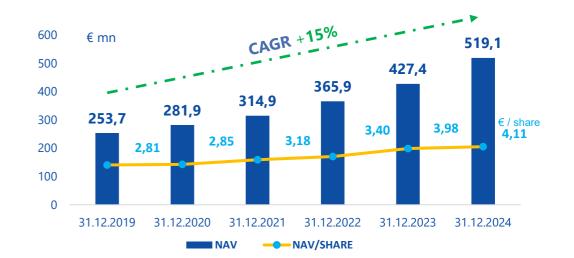
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# **Double-digit Growth Across All Financial Metrics**

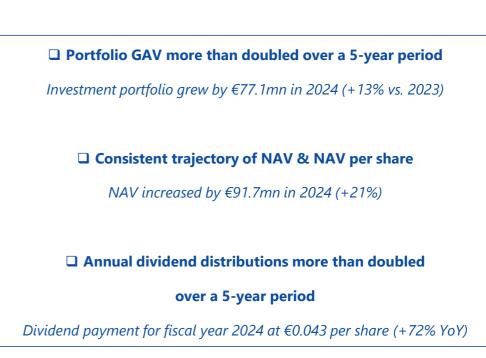
NOVAL PROPERTY

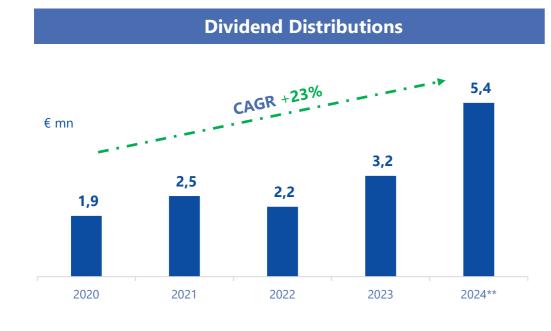


### Gross Asset Value (GAV)



### Net Asset Value (NAV)





\* Number of shares has been adjusted for the reverse split 1/2.5 according to the 4/9/2023 decision of the extraordinary general assembly \*\* Proposed by management and pending approval by the general assembly

# **Sound Capital Structure**



### **Debt Key Figures**<sup>(1)</sup>

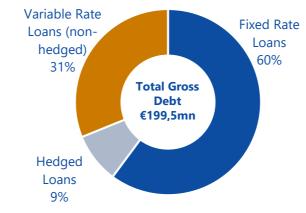
(in € mn unless otherwise stated)

Cash and Cash equivalents	72.8
Investment Property	616.7
Right-of-Use asset	2.8
Loan and Participation in JV	40.6
Net Asset Value	519.1
Total Lease Liabilities <sup>(3)</sup>	14.3
Gross Debt (excl. Lease Liabilities)	195.9
Gross LTV (%)	32%
Net LTV (%)	22%
Weighted Average cost of Debt (WACD %) <sup>(2)</sup>	3,3%

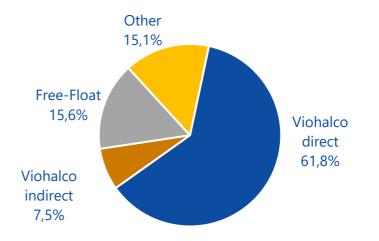
Total Debt (including lease liabilities) & LTV<sup>(1)</sup>



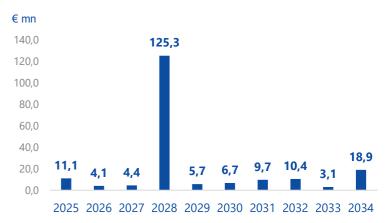
### Total Gross Debt Split by Rate Type<sup>(2,5)</sup>



### **NOVAL PROPERTY's Shareholder Structure**



### **Debt Amortization Schedule**<sup>(2,4)</sup>



(1) All data as reported in the Financial Statements in accordance with IFRS, unless otherwise stated

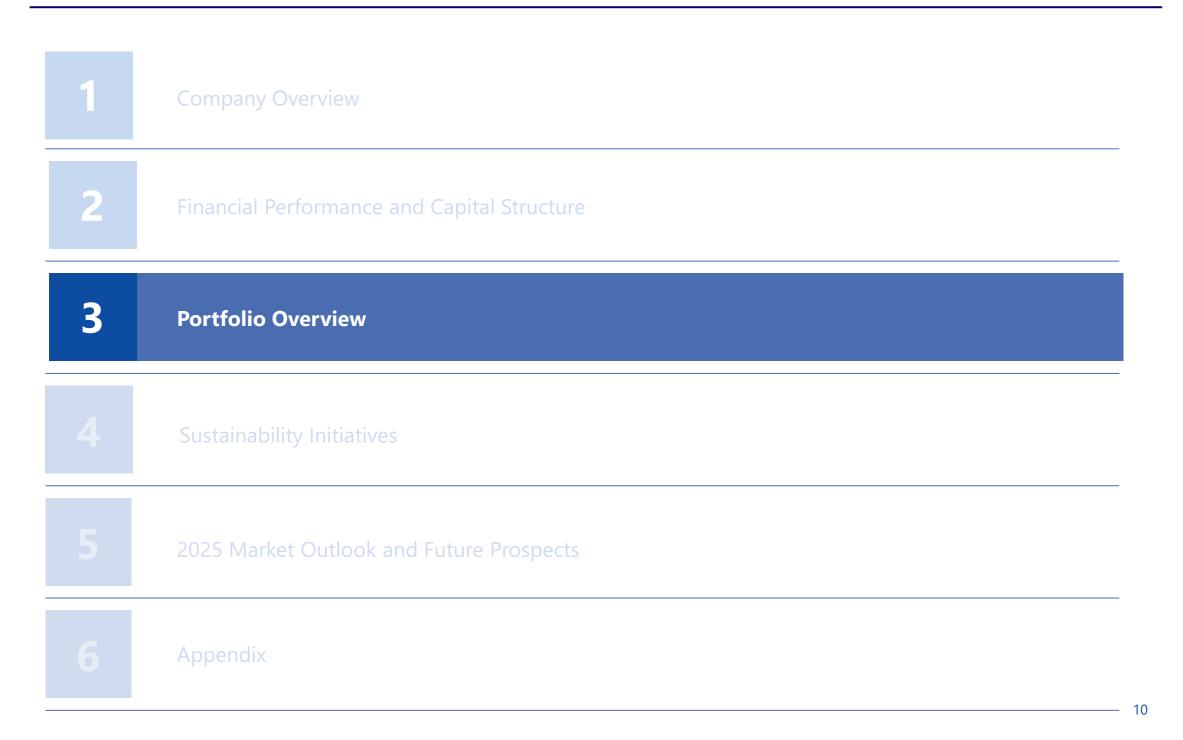
(2) Company data

(3) Lease liabilities concerning three properties as well as other operational lease liabilities

(4) Represents scheduled annual debt amortizations

(5) Excluding Lease liabilities



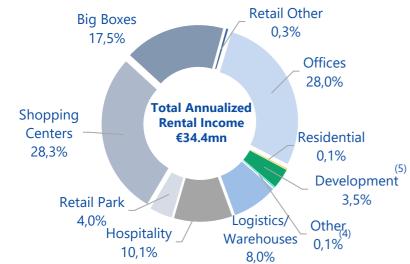


# **Attractive Risk-adjusted returns from a well-balanced portfolio**

Average Gross Rental Yield per Asset Class <sup>(1) (3)</sup> High yield returns from our income-producing asset classes Offices 6,0% Logistics/ Warehouses 6,4% Hospitality 7,3% Retail 8,7%

### **Annualized Gross Rental Income by Asset Class**





All data as of 31.12.2024. Any deviations in total percentages are due to rounding (1) Income producing assets only

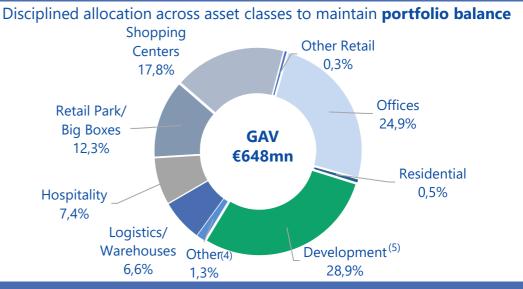
(2) Gross Asset Value refers to Fair Value of Investment Property & Rights of Use of assets and includes Ioan and participation 50% in the JV "THE GRID SA" which owns an asset in Marousi

(3) Company Data in terms of Gross Asset Value

(4) Category "Other" includes non-core properties from all asset classes, that are not held for development as well as owner-occupied property. This asset category is not included in the income-producing portfolio.

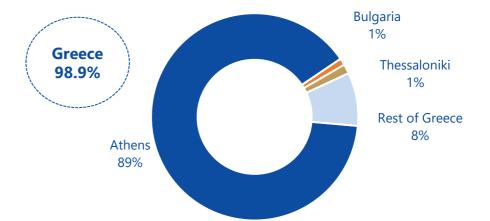
(5) Category "Development" includes properties from all asset classes, that are held for development or to be repurposed. This asset category is not included in the income-producing portfolio.

### GAV per Asset Class <sup>(2) (3)</sup>



### NOVAL PROPERTY's footprint <sup>(3)</sup>

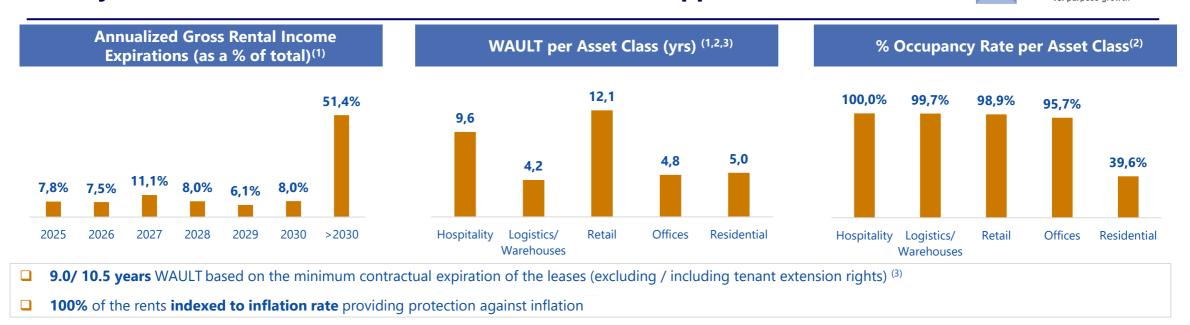




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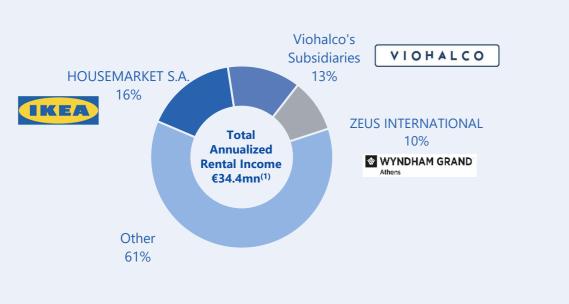
# Healthy Lease Terms and Diversified Tenant Mix that Support Stable Cash Flows

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### Strong and Diversified Tenant Mix

### **Tenant Mix (Indicative)**





(1) Company data as of 31.12.2024. Any deviations in total percentages are due to rounding

(2) WAULT in terms of Annualized Gross Rental Income in regards to income-producing portfolio only. Occupancy in regards to income-producing portfolio only.

(3) Based on the minimum contractual expiration of the leases, excluding break options (including the break options: 7.4 years)

# **Projects in progress**



# <sup>66</sup> In 2025 we are delivering over 25,000 sqm of GLA to the market

	Reconstruction of Marousi – Develo		Image: Additional systemImage: Additio	A0-42 Ardittou str.,         Matter - Reconstruction         Of building         Athens	Image: Additional of the end	199 Kifisias Ave. Marousi         Areconstruction of         existing office building         Athens
	Construction	Offices, hotel, residences, sports facilities, cultural etc.	<b>Office campus</b> (through the GV "THE GRID S.A. " <sup>(1)</sup> )	Residential & office building	Office building	Office building
	GBA	106,000 sqm	61,520 sqm	4,258 sqm	20,769 sqm	6,678 sqm
$\mathbb{R}$	Expected Certification	LEED Gold Neighborhood, BREEAM Very Good	AND UILDING REAL			.ifitwel
• 0 •	Expected CAPEX <sup>(2)</sup>	c. €169mn	c. €55mn	c. €11.5mn	c. €34.5mn	c. €13.2mn
	Development Period End	2030	2025/2026	2025	2025	2025

(1) The company "THE GRID S.A." is owned by NOVAL PROPERTY (50%) and Brook Lane Capital (50%). Expected capex budget refers to Nova Property's participation

(2) Company data as of 31.12.2024

# **Investment Pipeline – Projects in Progress (1/2)**



10-12, Chimarras str., Marousi, Athens	Description Development of an office campus (through the JV "The Grid S.A.")Image: Status DescriptionGBA c. 61.520 sqmGLA 
<text></text>	Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovation of a mixed-use building (residential & office)Image: Description Repurpose and renovationImage: Description Repurpose and renovation </th
<section-header><text></text></section-header>	Description       Development of an additional office building on existing property (Build-to-Suit)         Image: Construction of the second seco







252, Pireos str., Tavros, Athens





### Description

Urban regeneration and repurposing of former industrial buildings into offices, hotel, residences, museum, sports facilities etc.



Status

GLA **56.045 sqm** 



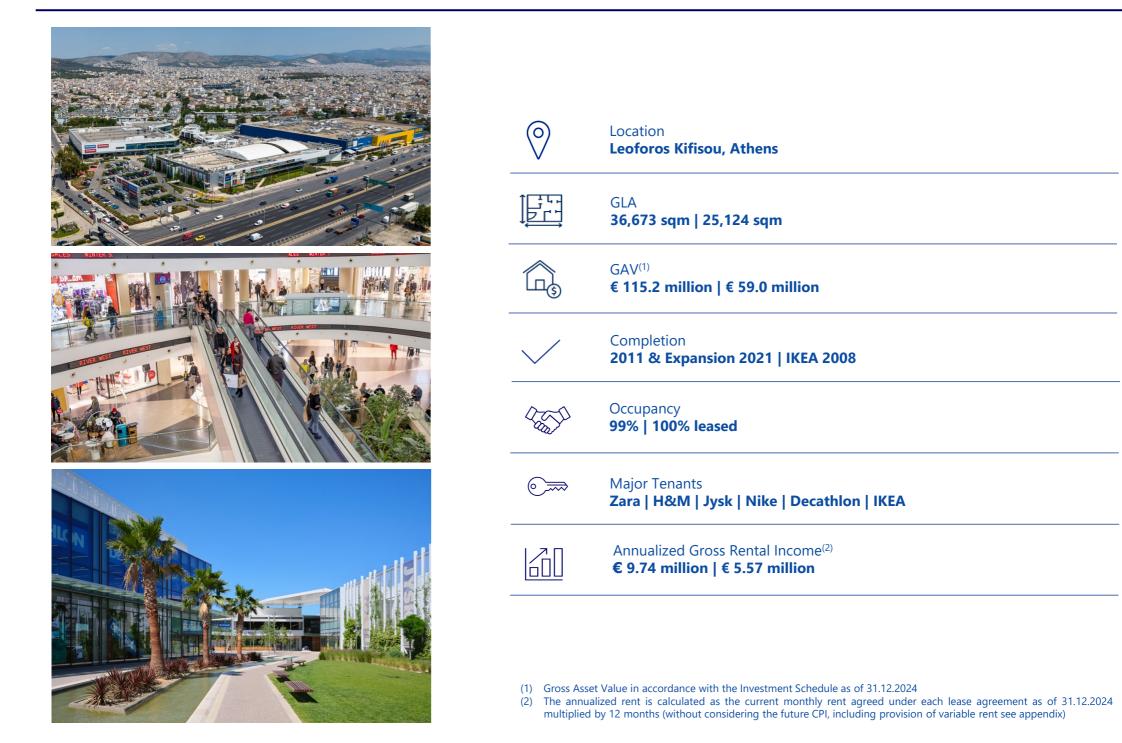
Expected Certification
LEED/LEED Neighborhood Development or BREEAM Communities



Permitting and concept design phase

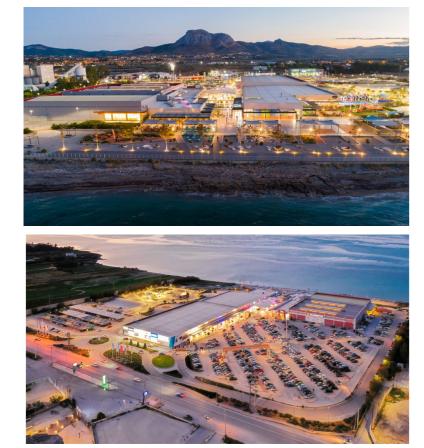
# Selected properties – River West & River West Open | IKEA Retail Park





# **Selected properties – Mare West Retail Park**







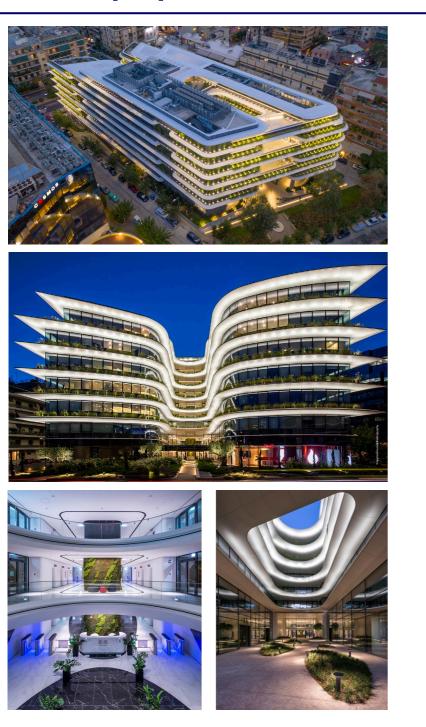


$\bigcirc$	Location Old national road, Corinth
	GLA <b>13,051 sqm</b>
ín <sub>s</sub>	GAV <sup>(1)</sup> € 20.8 million
$\checkmark$	Completion 2015
	Occupancy 98% leased
	Major Tenants <b>H&amp;M   Pepco   Decathlon   Mango</b>
	Annualized Gross Rental Income <sup>(2)</sup> € 1.81 million
	Environmental certification BREEAM In-Use Commercial V6

(1) Gross Asset Value in accordance with the Investment Schedule as of 31.12.2024

# **Selected properties – The Orbit Office Complex**





$\bigcirc$	Location 115 Kifisias Avenue, Athens
	GLA <b>16.675 sqm</b>
	GAV <sup>(1)</sup> € 97.3 million
$\checkmark$	Completion 2019
	Occupancy 99% leased
<u></u>	Major Tenants <b>Diageo   BNP Paribas   Netcompany – Intrasoft   Ticketmaster   Deutsche Bank</b>
	Annualized Gross Rental Income <sup>(2)</sup> € 5.89 million
	Environmental certifications LEED Platinum   WiredScore GOLD WiredScore

(1) Gross Asset Value in accordance with the Investment Schedule as of 31.12.2024

# **Selected properties – Butterfly Office Building**





$\bigcirc$	Location 26 Ioannou Apostolopoulou, Athens
	GLA <b>2,286 sqm</b>
	GAV <sup>(1)</sup> € 13.7 million
$\checkmark$	Completion 2019
	Occupancy 100% leased
©	Major Tenants <b>BP   Chevron   Ansys   Alberta</b>
	Annualized Gross Rental Income <sup>(2)</sup> € 0.68 million
	Environmental certifications LEED Gold   WiredScore SILVER

(1) Gross Asset Value in accordance with the Investment Schedule as of 31.12.2024

# **Selected properties – Wyndham Grand Athens 5\* Hotel**



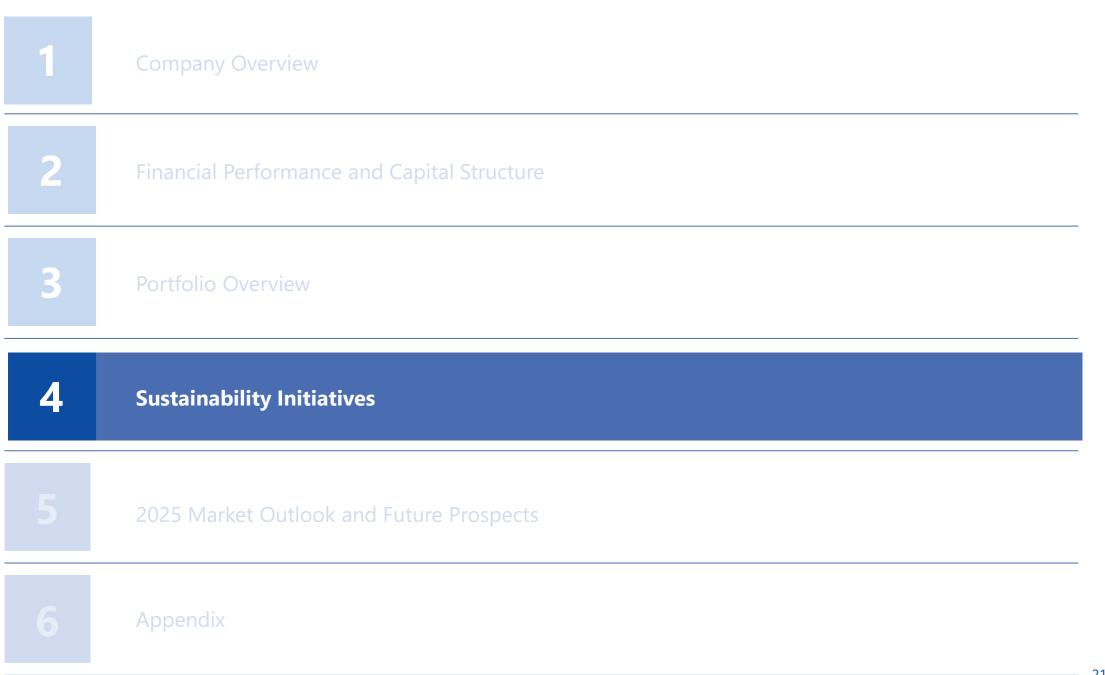




$\bigcirc$	Location <b>Plateia Karaiskaki, Athens</b>
	GLA 23,525 sqm
	GAV <sup>(1)</sup> € 43.2 million
$\checkmark$	Completion 2016
	Occupancy 100% leased
©	Tenant <b>ZEUS International (Wyndham)</b>
	Annualized Gross Rental Income <sup>(2)</sup> € 3.24 million

(1) Gross Asset Value in accordance with the Investment Schedule as of 31.12.2024





### Investment strategy

- Transforming old stock into modern, sustainable, and energy efficient properties that are in high demand and not readily available in the Greek Real Estate Market
- Placing particular emphasis on the development and management of sustainable certified assets while respecting the local needs of the communities and the environment

Sustainable Portfolio

Assessment of buildings' environmental and social impact

Asset name: The Orbit

Asset Class: Office

**Certification:** LEED Platinum (2020)

**Strategy:** Complete construction/reposition



Asset name: Butterfly

Asset Class: Office

**Certification:** LEED Gold (2019)

**Strategy:** Complete construction/reposition



Asset name: Mare West

Asset Class: Retail Park

**Certification:** BREEAM In-Use (2022)

**Strategy:** Repurpose (industrial to retail)



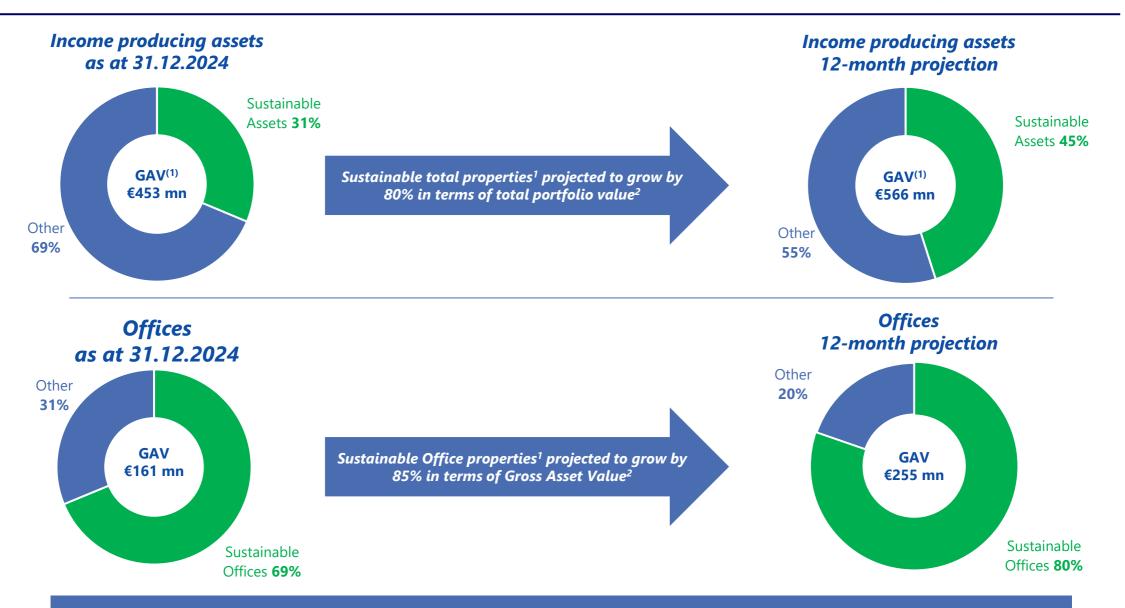
Asset name: Mandra Logistics Center

**Asset Class:** Logistics Centre

**Certification:** LEED Gold (2024)

**Strategy:** Repurpose (industrial to Logistics Centre)

# The road to a sustainable and resilient Portfolio



With a **projected portfolio GAV of €255 million** consisted of assets with **high sustainability standards**, the company reinforces its **leading position in sustainable practices** across the Greek REIC sector

(2) Fair values as at 31.12.2024 were assumed to remain constant for the purpose of the 12-month projection, including the loan and participation of 50% in the JV "THE GRID S.A." that owns an asset in Marousi

# **Sustainability Initiatives**



### **Environment**

• Four assets with a total GLA of 42,000 sqm are

### certified with LEED or BREEAM





Certified with ISO 14001 and ISO 9001



Mare West is **aligned** with the **EU Taxonomy criteria** for sustainable investments



- PV installation at Mare West generated nearly 300 MWh of renewable energy, resulting in the avoidance of approximately 220 tonnes of CO<sub>2</sub> emissions
- By 2024, we successfully reduced energy consumption by 15% in common areas of our portfolio properties, compared to 2022 levels
- With 34,033 sqm of green and planted areas, we are reducing the heat island effect seeking to enhance the communities that our buildings are situated in

### **Environmental targets:**

- 199, Kifisias Avenue to be the first operationally decarbonized building
- All new developments to be LEED or BREEAM certified

# **Social** • Our people are our greatest asset. We are committed to fostering a safe, diverse, inclusive, and equitable workplace • Among various social responsibility actions, the company places a strong emphasis on enhancing school facilities to support better learning environments All our assets are developed with inclusivity in **mind**, providing safe and easy access for all individuals Governance • We have **set in place** an effective **Internal** Control System that provides increased transparency on company's operations, enhanced accountability and integrity

- As part of our commitment to sustainability, we participate in the GRESB assessment to benchmark our ESG performance against global best practices
- As part of our proactive approach to workplace safety, we appointed additional Health & Safety consultants beyond regulatory requirements, leading to zero accidents across our construction sites

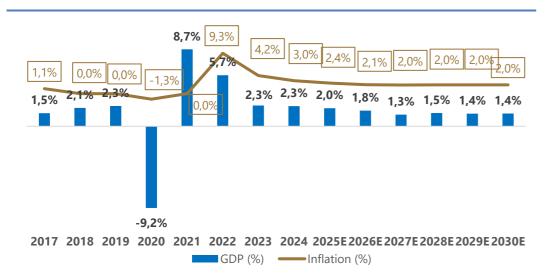




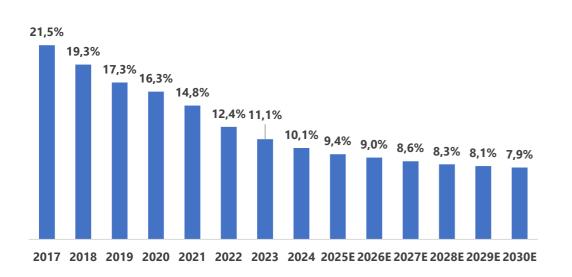
# **Positive Greek Macro Fundamentals**



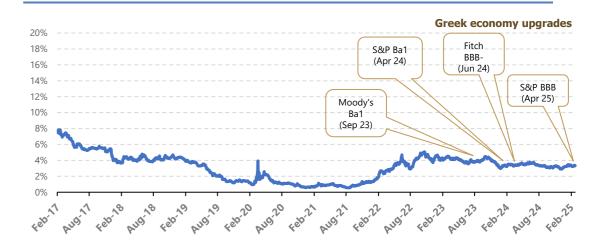
### **GDP & Inflation (%)**



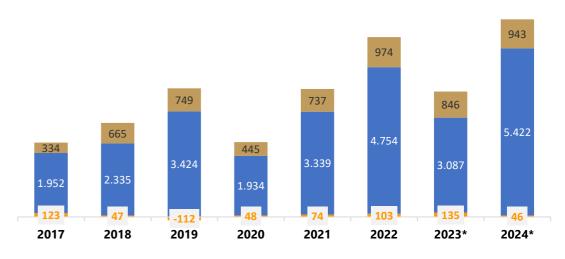
### **Unemployment Rate (% of Labour Force)**



### GGB Yield (10Y)

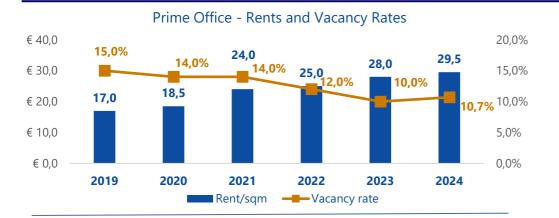


### Foreign Direct Investment (FDI) (€ mn)

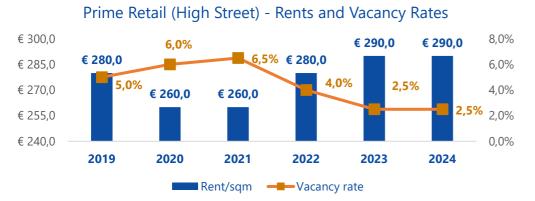


Primary Sector Services Other

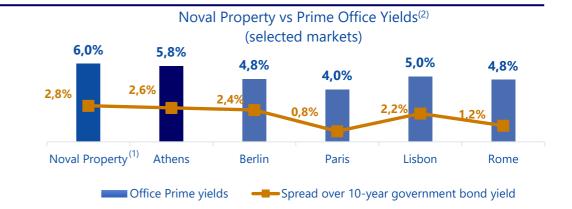
# **Real Estate Market in Greece**

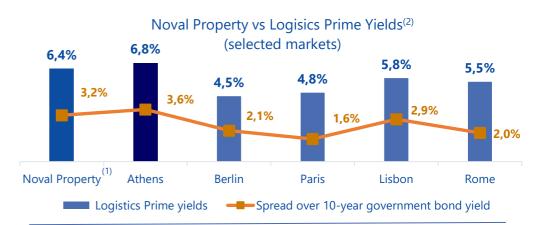


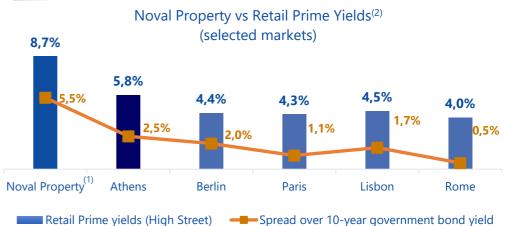
Prime Logistics - Rents and Vacancy Rates € 6,0 20.0% € 5,3 € 5,3 € 5,0 € 4.5 € 4.5 € 4.3 15.0% € 4,0 13,0% 15,0% 8.0% 7.0% 10.0% 6,0% € 2,0 5,0% 4.0% € 0,0 0.0% 2021 2022 2023 2019 2020 2024 Rent/sqm — Vacancy rate



Sources: Danos / BPN Paribas S1 2024 Market Insight Report, Cushman & Wakefield Office Q3 2024 Market Beat, Colliers Logistics Market Q3 2024, Cushman & Wakefield | The DNA of Real Estate – Q4 2024







(1) Based on annualized gross rent over the Fair Value of each asset class

(2) Yields for each city reported in accordance to local convention and could vary between gross and net yields depending on the treatment of costs. Spreads of prime yields over the yields reported on each country's 10-year government bond as of 31.12.2024

**NOVAL PROPERTY** 

re: purpose growth



- **Priority** on **completion of construction and leasing** of ongoing projects
  - Continue to execute on the development plan of our captive assets
  - Target new investments to complement our diversified portfolio
- Strive to further optimize and lower our operational and financing costs





**NOVAL** PROPERTY

re: purpose growth

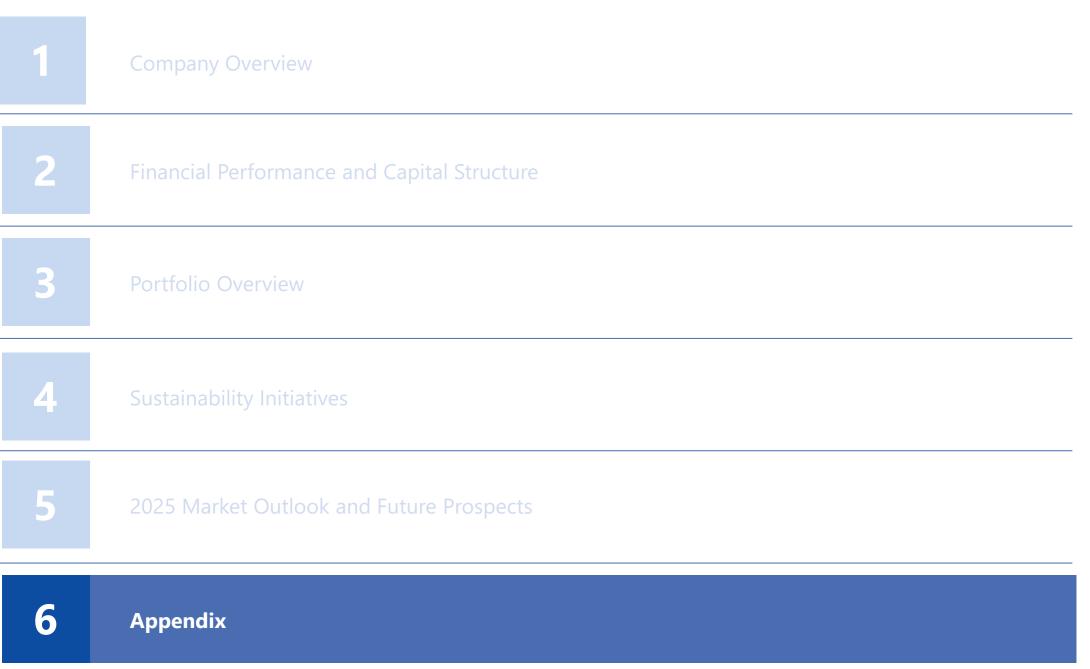


# Thank you for your attention!

Q&A







# **Financials | Statement of Financial Position – IFRS**

<b>NOVAL</b> PROPERTY
re: purpose growth

Amounts in € '000s	31.12.2019	31.12.2020	31.12.2021	31.12.2022	31.12.2023	31.12.2024
Assets						
Non-current assets						
Investment property	312.331	377.028	416.293	483.963	557.312	616.703
Property and equipment	433	539	663	746	835	799
Rights of use	1.411	2.596	2.825	2.586	2.751	2.773
Intangible assets	204	269	247	214	181	146
Participations	0	0	8.252	11.263	22.503	31.063
Shareholders' loan to JV	0	0	0	0	0	9.586
Derivatives	0	0	0	2.373	1.366	1.094
Other long-term assets	2.031	1.303	2.446	2.557	2.356	3.891
	316.409	381.734	430.726	503.702	587.304	666.054
Current assets						
Trade and other assets	11.530	12.398	8.159	4.841	7.752	7.024
Restricted cash					0	0
Derivatives	0	0	0	487	605	364
Cash and cash equivalents	3.154	4.531	129.092	88.316	74.578	72.789
	14.684	16.929	137.250	93.644	82.935	80.177
Total assets	331.094	398.664	567.976	597.347	670.239	746.231
Equity						
Share capital	225.359	247.322	247.322	268.668	268.668	316.080
Share Premium	0	0	0	5.956	5.956	6.643
Reserves	317	4.062	1.838	2.477	1.588	1.075
Retained earnings	28.013	30.536	65.745	88.753	151.178	195.302
Total equity	253.688	281.920	314.904	365.854	427.390	519.099
Liabilities						
Long – term liabilities						
Borrowings	31.100	62.469	172.184	200.168	203.467	184.420
Lease Liabilities	16.377	16.090	15.817	13.208	13.314	13.871
Derivatives	172	1.026	382	0	0	0
Retirement benefit obligations	71	29	38	55	73	78
-						
Other Non-current liabilities					0	2.758
	47.721	79.613	188.420	213.431	216.854	201.127
Short – term liabilities						
Borrowings	24.942	27.483	57.081	10.486	11.167	11.506
Trade and other payables	4.370	8.809	6.969	6.721	12.816	12.340
Current tax liabilities	61	511	255	551	1.662	1.725
Lease Liabilities	312	328	348	303	350	434
	29.685	37.131	64.652	18.061	25.995	26.005
Total liabilities	77.406	116.744	253.072	231.493	242.849	227.132
Fotal equity and liabilities	331.094	398.664	567.976	597.347	670.239	746.230

Any deviation in total amounts are due to rounding



Amounts in € '000s	01.01 - 31.12.2019	01.01 - 31.12.2020	01.01 - 31.12.2021	01.01 - 31.12.2022	01.01 - 31.12.2023	01.01 – 31.12.2024
Continuing Operations						
Revenue	3.647	13.876	15.937	24.880	29.339	33.417
Net gain / (loss) from fair value adjustment of investment property	(290)	(4.323)	27.475	18.208	47.640	24.497
Impairement of right of use assets	0	0	(61)	0	0	0
Direct property related expenses	(581)	(2.681)	(3.247)	(4.987)	(3.062)	(2.884)
Property taxes – levies	(120)	(2.076)	(2.590)	(2.534)	(2.787)	(2.904)
Personnel expenses	(671)	(1.360)	(2.618)	(3.546)	(3.915)	(5.351)
Other operating expenses	(383)	(900)	(1.058)	(1.990)	(2.469)	(2.198)
Net Impairment loss on financial assets	(103)	(59)	(31)	32	(98)	(221)
Gain/(Loss) from derecognition of financial assets carried at amortised cost	0	(248)	0	0	0	0
Gain/(Loss) from property sale	0	0	101	0	(3)	6
Depreciation of property and equipment	(32)	(126)	(199)	(204)	(238)	(389)
Other income	130	625	3.126	996	716	714
Operating profit	1.598	2.727	36.835	30.854	65.123	44.686
Interest income	1	2	1	57	2.015	5.906
Finance costs	(798)	(3.947)	(3.430)	(5.362)	(8.518)	(8.315)
Portion of gain/(loss) from participation in joint ventures	0	0	2.227	(239)	8.840	8.561
Profit before tax	801	(1.218)	35.633	25.310	67.460	50.837
Taxes	(61)	(324)	(429)	(830)	(2.853)	(3.573)
Profit after tax	740	(1.542)	35.204	24.479	64.607	47.264



Amounts in € '000s	31.12.2019	31.12.20	31.12.2021	31.12.2022	31.12.2023	31.12.	2024
Shareholders' Equity	253.688	281.920	0 314.904	365.854 427.390		519.099	
Number of Shares* Adj. for RS 1/2,5	90.143	98.929	98.929	107.467 107.467		126.432	
NAV per share* in €	2,81 2,85		3,18	3,40	3,98	4,1	1
Funds from Operations (FFO)			a-EBITDA				
(amounts in '000 €)	01.01- 31.12.2024	01.01- 31.12.2023	(amounts in '000 €)			01.01- 31 12 2024	01.01- 31.12.2023
Profit / (Loss) after tax	47.264	64.607	Profit / (Loss) before tax			50.837	67.460
Plus: Depreciation	389	238	Plus / (Less): Loss / (Profit) from investment property fair value				
Plus / (Less): Share of loss / (profit) from participations in			adjustment			(24.497)	(47.640)
joint ventures Plus / (Less): Loss / (Profit) from investment property fair	(8.561)	(8.840)	Plus: Depreciation			389	238
value adjustment	(24.497)	(47.640)	Loss: Einansial Incomo			505	250
Plus / (Less): Loss/(Profit) from sale of investment propertie	es (6)	3	Less: Financial Income		(2.966)	(2.015)	
Plus / (Less): Financial Income <sup>1</sup>	(0)	5	Plus / (Less): Loss/ (gain) from modification of terms of loan agreements		(2.727)	0	
	0	(2.015)	Plus: Financial Expenses				
Plus / (Less): Net loss/ (gain) from modification of terms of loan agreements	(2.727)	0	Plus / (Less): Share of lo		rticipations in joint	8.103	8.518
Less: Capitalization of interest		(100)	ventures			(8.561)	(8.840)
	(947)	(482)	Plus / (Less) Net non-red	curring expenses/ (ir	ncome)	(217)	0
Plus / (Less) : Net impairment loss of financial assets	221	98				(217)	0
Plus / (Less) : Adjustments for non-cash and non-recurring items	(253)	347	Plus / (Less) : Net impairment loss of financial assets		221	98	
FFO	10.884	6.316	a-EBITDA			20.582	17.819

(1) Starting with the fiscal year 2024, the Company has elected to include interest income earned on deposits in the calculation of Funds from Operations in line with general practices applied in the sector it operates.

The amount for the period ending 31 December 2024 is at EUR 2.2 million (2023: EUR 2.0 million)

\* Number of shares has been adjusted for the reverse split 1/2.5 that took place in 2023

Any deviations in the total amounts are due to rounding

# **Analysis per Type of Asset**

-1	NOVAL PROPERTY
	•
	re: purpose growth

(in '000 €)*	Number of Properties	Fair Value as at 31.12.2024 <sup>(2)</sup>	% of total	G.L.A. (sq.m.) <sup>(3)</sup>	% of total 1	Annualized rental income a at 31.12.2024 <sup>(</sup>	as % of total	WAULT (years) <sup>(8)</sup>	WAULT (years) <sup>(8)</sup>	WAULT (years) <sup>(8)</sup>	Gross yield (%) <sup>(5)</sup>	Occupancy rate (%) <sup>(6)</sup>
								based on the minimum contractual termination of the leases		based on the maximum contractual termination of the leases, taking into account all the unilateral extension rights of the tenants		
Retail (Shopping Centres / Retail Park / Big Box)	8	197.077	30,4%	77,4	22,6%	17.227	50,1%	12,1	9,5	14,2	8,7%	98,9%
Office buildings	8	161.438	24,9%	36,0	10,5%	9.629	28,0%	4,8	3,7	5,5	6,0%	95,7%
Hospitality	3	48.017	7,4%	26,1	7,6%	3.491	10,1%	9,6	9,6	9,6	7,3%	100,0%
Industrial (Warehouses and Logistics)	10	43.058	6,6%	107,0	31,2%	2.756	8,0%	4,2	4,2	5,9	6,4%	99,7%
Residential	2	3.059	0,5%	1,1	0,3%	46	0,1%	5,0	5,0	5,0	1,5%	39,6%
Subtotal	31	452.648	<b>69,8%</b>	247,5	72,2%	33.148	<b>96,4%</b>	9,0	7,4	10,5	7,3%	<b>98,7</b> %
Development	18	146.526	22,6%	93,8	27,3%	1.199	3,5%					
Other <sup>(7)</sup>	11	8.475	1,3%	1,6	0,5%	46	0,1%					
Total	60	607.649	93,7%	342,8	100,0%	34.393	100,0%					
Loan and Participation (JV)	1	40.648	6,3%									
Total	61	648.298	100%									

\*Any deviations in the total amounts are due to rounding.

Source: Company data

(1) The categorization is based on the main use of each property, except for the category Development, which includes properties intended or under development from all asset classes, in order to achieve their optimal utilization

(2) Represents the fair value of the properties and right-of-use asset, accordingly

(3) Refers to Gross Leasable Area and not Gross Building Area (as disclosed in the Company's Investment Schedule)

(4) The annualized rent is calculated as the current monthly rent agreed under each lease agreement as of 31.12.2024 multiplied by 12 months (without considering the future CPI, including provision of variable rent of approximately €4.0million)

(5) Gross Yield is calculated as the Annualized Rent for a property or portfolio category divided by its Fair Value. For the purposes of calculating the Gross Yield, properties included in category Development and Other are not included

(6) Occupancy rate is calculated for all categories except Development and Other

(7) Category "Other" includes property that is not planned for development as of the date of this report, as well as owner occupied property

(8) WAULT is calculated for all categories except Development and Other

(9) Early termination rights

# **Geographical Sector Analysis & Gross Asset Value**

(in '000 €)	Number o Properties	f Fair Value at 31.12.2024 <sup>(1)</sup>	% of total	G.L.A. (sq.m.) (2)	% of total	Annualized Rental Income	e % of total	Occupancy rate <sup>(4)</sup>
Greece (Total)	59	600.720	<b>98,9</b> %	339,3	<b>99,0</b> %	34.053	<b>99,0</b> %	<b>99,2</b> %
Athens	35	537.337	88,4%	232,6	67,8%	30.926	89,9%	98,9%
Thessaloniki	4	9.555	1,6%	44,9	13,1%	661	1,9%	100,0%
Rest of Greece	20	53.828	8,9%	61,8	18,0%	2.466	7,2%	99,5%
Bulgaria	1	6.929	1,1%	3,5	1,0%	340	1,0%	58,8%
Total	60	607.649	100,0%	342,8	100,0%	34.393	100,0%	<b>98,7</b> %
Participation (JV)	1	40.648						
Total	61	648.298		342,8		34.393		

Gross Asset Value	31.12.2024
(amounts in € 000s.)	
Investment Property <sup>(5)</sup>	616.703
Less Lease Liability <sup>(6)</sup>	12.718
Owner occupied Property at Fair Value (7)	3.664
Total Investments without JV participation	607.649
"Grid" participation <sup>(8)</sup>	31.063
Shareholders' Loan to the "Grid"	9.586
Total Investments including JV participation (GAV)	648.298

Loan to Value (LTV)	31.12.2024
(%)	
Total Debt Liabilities (excl. Leases) <sup>(5)</sup>	195.926
Investment Property (5)	616.703
LTV	31,8%
Net Loan to Value (Net LTV)	31.12.2024
Net Loan to Value (Net LTV)	31.12.2024
(%)	
	<b>31.12.2024</b> 210.230
(%)	
(%) Total Debt Liabilities (incl. Leases)	210.230
(%) Total Debt Liabilities (incl. Leases) Less: Cash and Cash equivalents	210.230 (72.789)

*Any deviations in the totals are due to rounding	
Source: Company data	
Notes:	
(1) Represents the fair value of the properties and right-of-use	
asset, accordingly	
(2) Refers to Gross Leasable Area and not Gross Building Area (as	
disclosed in the Issuer's Investment Schedule)	
(3) The annualized rent is calculated as the current monthly rent	
agreed under each lease agreement on 31.12.2024 multiplied by	
12 months (without considering the future CPI, including	
provision of variable rent of approximately €4 million)	
(4) Occupancy rate is calculated for all categories except	
Development and Other	
(5) As reported in reviewed Financial Statements according to	
IFRS	
(6) Amount represents the lease liability related to property	
"Retail Stores - 1-3-5, Proodou Str." and a parking lot at Floias e	
Str., as reported in the Financial Statements according to IFRS	
(7) Amount represents fair value of the owner occupied property	
"Offices - 41, Olympioniki Tsiklitira Str.", which is reported as	
right-of-use assets in the Financial Statements in accordance to	
IFRS	
(8) Amount represents the JV Participation as reported in Financial	
Statements according to IFRS	



# Glossary



Financia	ls	
		Earnings Before Interest, Tax, Depreciation and Amortization adjusted for (gain)/loss from fair value adjustment of investment
1	Adj. EBITDA	property, gain/loss from impairment on financial assets, (gain)/loss from sale of investment property, non-recurring (income)/expense
		and (gain)/ loss from equity method investments
2	Adjusted Total Assets	Total Assets excluding Intangible Assets (excl. goodwill) and leasing obligations
3	CAPEX	Capital Expenditure
4	EBITDA	Earning Before Interest, Taxes, Depreciation, Amortization
		Funds From Operations is calculated as Net Income plus Depreciation & Amortization, Plus/(Minus) Loss/(Gain) from Fair Value
5	FFO	Adjustment of Investment Property, Plus /Minus Loss/(Gain) from Participation in Joint Ventures, Plus/(Minus) Property Sales Losses
		/(Gain), Plus/ Minus Non-Recurring Loss/Gain, Minus Interest Income
6	GAV	Gross Asset Value refers to Fair Value of Investment Property, & Participations
7	GBA	Gross Built Area
8	GLA	Gross Leasable Area
9	LTV	Loan To Value (Bank Debt & Green Bond / Investment Property)
10	Market Cap	Market Capitalization
11	NAV	Net Asset Value (Total Equity)
12	WAULT	Weighted Average Unexpired Lease Term
Other		
1	с.	circa
2	bn	Billion
3	BoD	Board of Directors
4	CBD	Central Business District
5	CEO	Chief Executive Officer
6	CFO	Chief Financial Officer
7	CIO	Chief Investment Officer
8	FDI	Foreign Direct Investment
9	GDP	Gross Domestic Product
10	GGB	Greek Government Bond
11	Ind.	indicatively
12	mn	Million
13	REIC	Real Estate Investment Company (Trust)
14	SEE	Southeastern Europe
15	sqm	Square metres
16	TBD	To Be Defined
17	ΥοΥ	Year on Year

