



Profile Group: Strong revenue growth of 29% and significant increase in profitability

Athens, 18 September 2025 - Profile Group recorded strong financial performance in the first half of 2025, maintaining a steady upward trend across all key performance indicators. The results confirm the effectiveness of the Group's strategy for sustainable and continuous growth.

The Group's positive trajectory is reflected across all business areas and is attributed both to the introduction of new solutions and to significant upgrades of existing ones, combined with the market's particularly favourable response to innovative and evolving solutions. These include the Finuevo banking solution, which has been selected by major banking institutions (AAA/Tier I) such as Kommuninvest in Sweden, as well as by several fintech organisations.

The Large-scale Solutions projects are progressing smoothly, with the majority relating to proprietary software and associated services.

Financial Results – H1 2025

At a consolidated level, Profile Group's revenue increased by 29%, reaching €20.1 million compared to €15.5 million in the corresponding period of 2024.

Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) increased by 49%, reaching €6.0 million compared to €4.0 million in the first half of 2024. Furthermore, despite the Group's substantial investments, Profit before Tax rose by 21% to €3.7 million from €3.0 million, while Net Profits increased by 19% to €3.0 million from €2.5 million.

In the first half of 2025, the Group's liquidity increased by €5.2 million, with total cash reserves reaching €26.5 million, driven by strong operating cash flows. This resulted in a widening surplus of cash over debt. The debt-to-equity ratio stood at just 30%, while the current ratio was 1.8x, ensuring uninterrupted funding of the Group's further growth initiatives.

Strategic Expansion and Innovation

The Group has significantly upgraded its investment management solution, Axia, by integrating AI and automation tools, transforming it into a digital co-pilot for investment managers.

The upgraded version includes features such as "Investment recommendations and portfolio adjustments based on client behaviour and market trends", a "Meeting Preparation Assistant with automated agenda and client history", "Pension and retirement planning tools", "Access to IPOs", "Private equity applications for managing all types of assets and digital holdings", and "Advanced performance attribution and risk analytics".

The Group also launched the Digital Investment Hub (DI.hub), offering integrated Digital Banking and Investment services. This advanced module enables the seamless integration of banking and investment operations into a unified digital solution, delivering a secure, streamlined and highly efficient experience for both individual and corporate clients.

In addition, the Group's banking solutions Finuevo (Core & Digital), Acumen (Treasury), and RiskAvert (Risk Reporting) continue to be enriched with new applications, incorporating functionalities that respond to emerging market trends.

Profile Group received recognition from top industry analysts such as Gartner, Forrester, and IBS Intelligence, as well as other prominent industry bodies, for the technological excellence and specialisation of its solutions.

The Large-scale Solutions division continues to execute ongoing projects efficiently, while also pursuing new opportunities. In parallel, the Group closely monitors public sector tenders in Greece and abroad, participating either independently or in collaboration with other companies, in initiatives that leverage its technological expertise.

The Group's development strategy focuses both on emerging markets with increasing demand for innovative fintech solutions and on mature markets with high added value. This approach, combined with effective control of operating costs, leads to enhanced profitability.

The Group's consistent growth, strong financial position and substantial backlog reinforce confidence in the successful execution of its investment program and strategic objectives.

Based on the above, Management remains focused on maintaining a strong growth rate throughout the second half of 2025 and achieving the year's targets, ensuring the continuation of its dynamic trajectory.