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FINANCIAL RESULTS OF FIRST HALF OF 2025

Stable Growth with Increased Sales Volumes and Revenue (+7.3%), despite market pressures - Improved Operating Profitability in the Second Quarter of the Year

ATHEX: PLAT
Reuters: THRr.AT
Bloomberg: PLAT GA

First Half of 2025 Financial Results Highlights:

Sales: €200.2 million (+7.3%), reflecting a corresponding increase in volumes sold

• EBITDA: €24.3 million and Adjusted EBITDA: €22.8 million

• Net Debt: €55.9 million

• Distribution of Total Annual Dividend for the fiscal year 2024: €0.23 per share (gross amount)

THRACE GROUP announces the financial results for the first half of 2025.

First half of 2025 Financial Results

Turnover of the first half of 2025 settled at €200.2 mil. compared to €186.5 million in the same period of the previous year, representing an increase of 7.3%, which is attributed to higher sales volumes (sold volumes increased by 7.3% in the first half of 2025, and more specifically, increased by 9.4% in the second quarter).

In terms of **operating profitability** during the first half of 2025, Earnings before Interest, Taxes, Depreciation and Amortization (**EBITDA**) amounted to €24.3 million, marginally decreased by 0.9% compared to the corresponding period of 2024 (€24.5 million). In terms of **adjusted EBITDA**, there is, however, a slight negative variance of 6.8% compared to the first half of 2024. Specifically, in the second quarter of 2025, the Group's operating profitability amounted to €13.5 million, marking an increase of 10.1% compared to the second quarter of 2024, resulting in a reduction of the variance that had emerged in the first quarter of the year, which stood at 23.7%. Notably, this was accomplished despite the persistently low demand, particularly in the construction and agricultural sectors, and in the face of a comparative increase in the cost base, most notably higher energy costs. Specifically, at Group-level energy cost was higher by approximately €3.0 million in the first half of the year, compared to the corresponding period of the previous year.

Regarding the **liquidity** levels of the Group and the trading cycle of subsidiaries, there was no negative impact or change during the second quarter of the year. Specifically, the **Group's Net Debt** amounted to €55.9 million, showing an increase compared to the end of 2024 (Net Debt end of 2024: €34.4 million). This increase is primarily due to the rise in Net Working Capital, by approximately €14 million, as a result of increased



commercial activity, driven by both volume growth and seasonal factors. Nevertheless, Net Debt remains at relatively low levels, and is expected to decrease over the coming quarters and within the next fiscal year.

More specifically, the following table depicts the key financial figures of the Group during the first half of 2025 compared to first half of 2024:

| CONSOLIDATED FINANCIAL RESULTS (in € thous,) | 30/06/2025 | 30/06/2024 | Change (%) |
|--|------------|------------|------------|
| Turnover | 200,169 | 186,484 | 7.3% |
| Gross Profit | 43,236 | 42,168 | 2.5% |
| EBIT | 10,762 | 12,027 | -10.5% |
| EBITDA | 24,304 | 24,518 | -0.9% |
| Adjusted EBITDA | 22,842 | 24,518 | -6.8% |
| EBT | 9,907 | 10,901 | -9.1% |
| Earnings after Taxes | 8,221 | 7,657 | 7.4% |
| EAT excluding NCI | 7,860 | 7,270 | 8.1% |
| Basic Earnings per Share (in €) | 0.1833 | 0.1694 | 8.2% |

Prospects of the Group

At the start of the **second half of the year 2025**, both markets and economies continue to display characteristics largely comparable to those observed in previous quarters. Inflation remains at stable levels or is slightly increasing depending on the country, interest rates remain unchanged, and raw material prices continue to be stable, reflecting subdued demand. Meanwhile, energy costs are on a declining trajectory compared to the first half of the year.

As of the date of this report, it is estimated that **the Group's operating profitability (EBITDA)** for the third **quarter of 2025**, in absolute terms, will be higher compared to the third quarter of the previous year. This indicates that the variance observed in the first quarter— and partially mitigated in the second quarter— was temporary. This development highlights the resilience and growth potential of the Group, which continues to gain market share by increasing sales volumes, while maintaining strong operating profitability.

With regard to the **Group's annual profitability for the year 2025**, despite the ongoing global economic uncertainty—particularly in Europe—and the potential impact of U.S. tariff policies on a global scale, the Group's Management estimates that EBITDA for 2025 will exceed that of the previous year, and may reach the levels of operating profitability recorded in 2023.

For further clarifications or information regarding the present release, please refer to the Department of Investor Relations and Corporate Announcements, tel,: + 30 210-9875081.



| ANALYSIS OF FINANCIAL RESULTS OF THE GROUP - FIRST HALF OF 2025 (in € thousand) | | | | | | | | | |
|---|------------|------------|------------|--|--|--|--|--|--|
| STATEMENT OF COMPREHENSIVE INCOME | 30/06/2025 | 30/06/2024 | Change (%) | | | | | | |
| Turnover | 200,169 | 186,484 | 7.3% | | | | | | |
| Gross Profit | 43,236 | 42,168 | 2.5% | | | | | | |
| Gross Profit Margin | 21.60% | 22.6% | | | | | | | |
| Other Income | 1,898 | 1,691 | 12.2% | | | | | | |
| Sales & Distribution Expenses | 23,368 | 20,747 | 12.6% | | | | | | |
| As % of Turnover | 11.7% | 11.1% | | | | | | | |
| Administrative Expenses | 9,651 | 8,923 | 8.2% | | | | | | |
| As % of Turnover | 4.8% | 4.8% | | | | | | | |
| Research & Development Expenses | 1,134 | 1,202 | -5.7% | | | | | | |
| As % of Turnover | 0.6% | 0.6% | | | | | | | |
| Other Expenses | 1,494 | 962 | 55.3% | | | | | | |
| Other Gains / (Losses) | 1,275 | 2 | | | | | | | |
| EBIT | 10,762 | 12,027 | -10.5% | | | | | | |
| EBIT Margin | 5.4% | 6.4% | | | | | | | |
| EBITDA | 24,304 | 24,518 | -0.9% | | | | | | |
| EBITDA Margin | 12.1% | 13.1% | | | | | | | |
| Financial Cost (Net) | -1,269 | -1,700 | -25.4% | | | | | | |
| Earnings / (Losses) from Companies consolidated with the Equity Method | 414 | 574 | -27.9% | | | | | | |
| ЕВТ | 9,907 | 10,901 | -9.1% | | | | | | |
| EBT Margin | 4.9% | 5.8% | | | | | | | |
| Income Tax | 1,686 | 3,244 | -48.0% | | | | | | |
| Earnings after Taxes | 8,221 | 7,657 | 7.4% | | | | | | |
| Earnings after Taxes Margin | 4.1% | 4.1% | | | | | | | |
| EAT excluding NCI | 7,860 | 7,270 | 8.1% | | | | | | |
| EAT Margin excluding NCI | 3.9% | 3.9% | | | | | | | |
| Earnings per Share (in Euro) | 0.1833 | 0.1694 | 8.2% | | | | | | |

| STATEMENT OF CASH FLOWS | 01/01/2025- 30/06/2025 | 01/01/2024- 30/06/2024 |
|--|---------------------------|---------------------------|
| Cash flows from operating activities | 5,056 | 28,288 |
| Cash flows from investing activities | -15,731 | -16,482 |
| Cash flows from financing activities | 3,482 | -5,696 |
| Net increase / (decrease) in cash and cash equivalents | -7,193 | 6,110 |
| Cash and cash equivalents at beginning of period | 33,456 | 27,801 |
| Effect from changes in foreign exchange rates on cash reserves | -694 | 452 |
| Cash and Cash Equivalents at end of period | 25,569 | 34,363 |



| STATEMENT OF FINANCIAL POSITION | 30/06/2025 | 31/12/2024 | Change (%) | | |
|--|------------|---------------|------------|--|--|
| Property, Plant & Equipment | 195,645 | 193,529 | 1.1% | | |
| Right-of-use Assets | 2,531 | 3,065 | -17.4% | | |
| Investment Property | 113 | 113 | 0.0% | | |
| Intangible Assets | 10,569 | 10,226 | 3.4% | | |
| Investments in Joint Ventures | 18,600 | 20,430 | -9.0% | | |
| Net benefit from defined benefit plans | 6,266 | 5,980 | 4.8% | | |
| Other Long-term Receivables | 162 | 158 | 2.5% | | |
| Deferred Tax Assets | 955 | 815 | 17.2% | | |
| Total Non-Current Assets | 234,841 | 234,316 | 0.2% | | |
| Inventories | 84,068 | 85,105 | -1.2% | | |
| Income Tax Prepaid | 956 | 954 | 0.2% | | |
| Trade Receivables | 89,053 | 73,151 | 21.7% | | |
| Other Receivables | 9,830 | 7,166 | 37.2% | | |
| Financial derivative products | 389 | - | - | | |
| Fixed Assets held for sale | 1,646 | 1,698 | -3.1% | | |
| Cash & Cash Equivalents | 25,569 | 33,456 | -23.6% | | |
| Total Current Assets | 211,511 | 201,530 | 5.0% | | |
| TOTAL ASSETS | 446,352 | 435,846 | 2.4% | | |
| TOTAL EQUITY | 271,093 | 275,169 | -1.5% | | |
| Long-term Debt | 39,108 | 33,248 | 17.6% | | |
| Liabilities from Leases | 1,349 | 1,619 | -16.7% | | |
| Provisions for Employee Benefits | 2,060 | 1,907 | 8.0% | | |
| Deferred Tax Liabilities | 5,448 | 5,507 | -1.1% | | |
| Other Long-term Liabilities | 341 | 403 | -15.4% | | |
| Total Long-term Liabilities | 48,306 | 48,306 42,684 | | | |
| Short term borrowings | 40,024 | 31,731 | 26.1% | | |
| Liabilities from Leases | 987 | 1,282 | -23.0% | | |
| Income Tax | 2,614 | 2,414 | 8.3% | | |
| Trade payables | 56,639 | 55,500 | 2.1% | | |
| Other Short-term Liabilities | 26,689 | 6,689 26,940 | | | |
| Financial derivative products | - | 126 | - | | |
| Total Short-term Liabilities | 126,953 | 117,993 | 7.6% | | |
| TOTAL LIABILITIES | 175,259 | 160,677 | 9.1% | | |
| TOTAL EQUITY & LIABILITIES | 446,352 | 435,846 | 2.4% | | |



| FINANCIAL RESULTS PER BUSINESS SEGMENT | | | | | | | | | | | | |
|--|---------|-------------|---------------|----------|---------|----------------|---------|------------|------------|------------------|---------|---------|
| Sector | Tec | hnical Fabr | ics | Packagir | | Packaging Othe | | Other | | egment ations | Group | |
| (Amounts in € thous.) | H1 2025 | H1 2024 | Change (%) | H1 2025 | H1 2024 | Change (%) | H1 2025 | H1 2024 | H1 2025 | H1 2024 | H1 2025 | H1 2024 |
| Turnover | 131,613 | 120,920 | 8.8% | 74,381 | 70,980 | 4.8% | 3,131 | 2,974 | -8,956 | -8,390 | 200,169 | 186,484 |
| Gross Profit | 25,831 | 23,678 | 9.1% | 17,125 | 18,325 | -6.5% | 32 | 43 | 248 | 122 | 43,236 | 42,168 |
| Gross Profit Margin | 19.6% | 19.6% | | 23.0% | 25.8% | | 1.0% | 1.4% | - | - | 21.6% | 22.6% |
| EBITDA | 13,461 | 11,901 | 13.1% | 11,244 | 12,924 | -13.0% | -355 | -282 | -46 | -25 | 24,304 | 24,518 |
| EBITDA Margin | 10.2% | 9.8% | | 15.1% | 18.2% | | -11.3% | -9.5% | - | - | 12.1% | 13.1% |

* Note

<u>Alternative Performance Measures (APM):</u> During the description of the developments and the performance of the Group, ratios such as the EBIT and the EBITDA are utilized.

EBIT (The indicator of earnings before the financial and investment activities as well as the taxes): EBIT serves the better analysis of the Group's operating results and is calculated as follows: Turnover minus Cost of Sales plus other operating income minus the total operating expenses, before the financial and investing activities and taxes. EBIT margin (%) is calculated by dividing the EBIT by the total turnover.

EBITDA (The indicator of operating earnings before financial and investing activities as well as depreciation, amortization and taxes): EBITDA serves the better analysis of the Group's operating results and is calculated as follows: Turnover minus Cost of Sales plus other operating income minus the total operating expenses before the depreciation of tangible assets, the amortization of grants, as well as before the financial and investing activities and taxes. EBITDA margin (%) is calculated by dividing the EBITDA by the turnover.

Adjusted EBITDA (The indicator of operating earnings before interest, tax, depreciation, amortization, and impairment losses, adjusted for non-recurring or exceptional items): Adjusted EBITDA metric provides a more accurate and meaningful analysis of the Group's operating performance, as it excludes items that are not related to recurring operating activity. Adjusted EBITDA margin (%) is calculated by dividing Adjusted EBITDA by total revenue.