

Table of contents EKTER SA

01

Overview

02

Financial Results

03

The Share

04

Annex

## Overview

### During H1 2025, EKTER S.A. continued to undertake, execute and deliver important public and private projects

EKTER SA



### All criteria have been met and the submission of the application for the 7th grade contractor's degree is now imminent

EKTER SA

MINIMUM CRITERIA	STATUS
Equity >€44mn	
Three-year turnover >€88mn	
Fixed assets >€15mn	
7 executives with a Class D Constructors Experience Register (CER) degree or equivalent combination	
Necessary quality, environmental and safety certifications	
Five years of construction experience in specific projects categories (Construction, E/M) >€36.6mn	
Machinery equipment >€3mn	
Submission of application for the 7th grade contractor's degree	2025

7th Grade Construction Degree

1 out of 5
Greek construction companies with a 7th grade construction license, in basic categories

Participation in major public and private projects without budget ceiling

# Financial Results

Turnover €41.9mn (+18.1% y-o-y)

Gross Profit €7.2mn

> Gross Profit 17.2% (+780bps y-o-y)

EBITDA €7.1mn

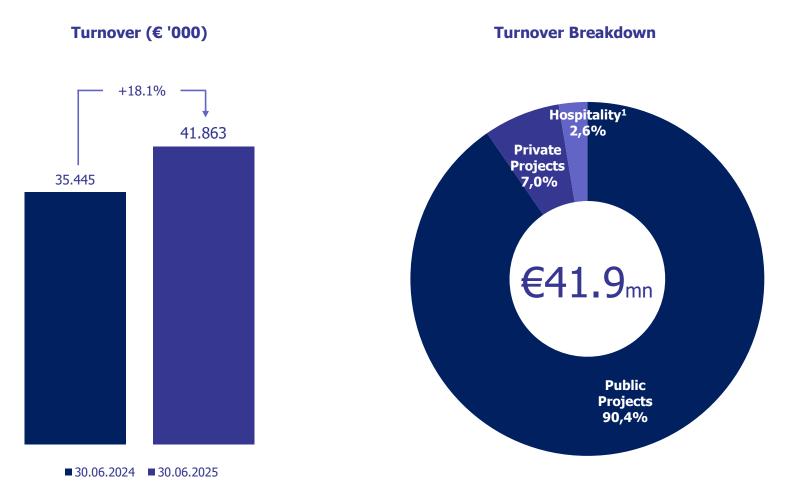
(+154.2% y-o-y)

EBITDA Margin 16.9% (+903bps y-o-y) Backlog €123mn (30.09.2025)

Cash €14.7mn (44.7% ytd)

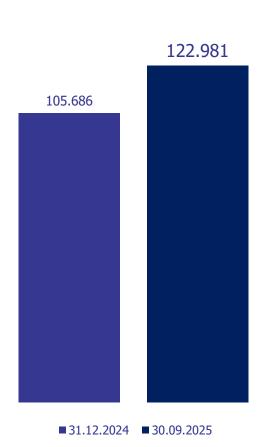
Equity €48.6mn Debt €13.6mn (-7.6% ytd) Market Cap. €58mn

EV/EBITDATTM<sup>1</sup> 3,09x

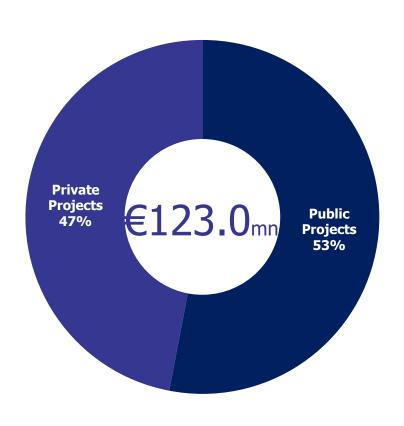


1. Due to the intense seasonality of hospitality industry, the first half of the year represents approximately 25% of the total annual estimated revenue of this activity.



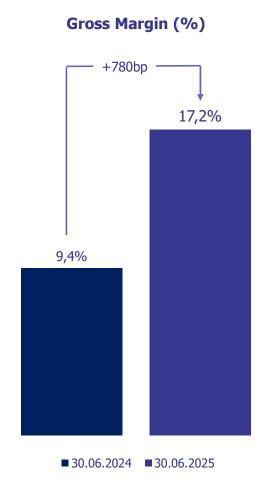


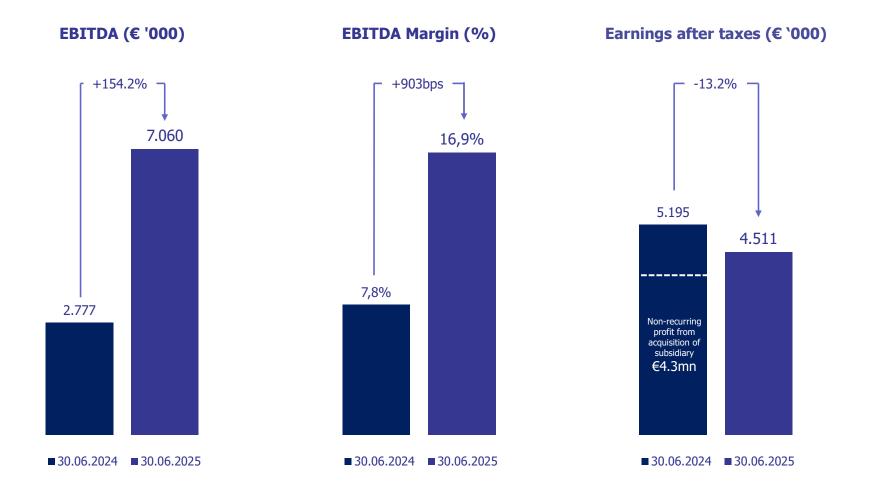
#### **Backlog Breakdown<sup>1</sup>**



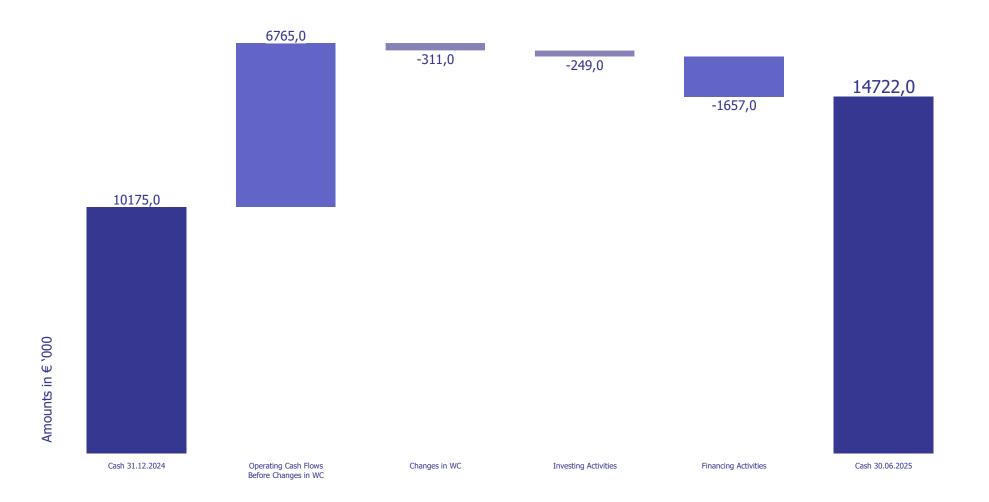
1. Backlog includes only signed projects. Projects to be signed are excluded.

### **Gross Profit (€ '000)** +116.0% 7.209 3.338 **■**30.06.2024 **■**30.06.2025



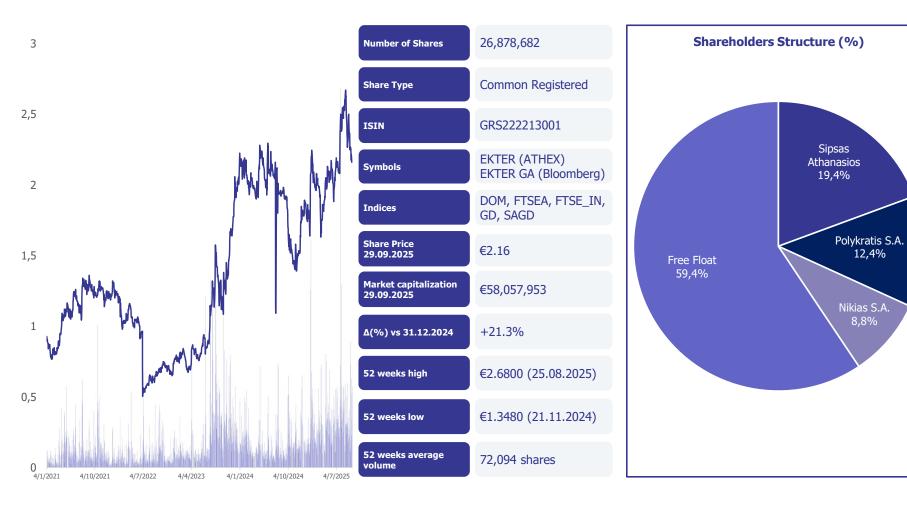






# The Share

The Share



Source: ATHEX

15

# Annex

#### Statement of Financial Position

#### EKTER SA

(amounts in €)	GROUP		COMPANY	
ASSETS	30.06.2025	31.12.2024	30.06.2025	31.12.2024
Own-used tangible fixed assets	32,529,382	32,788,682	32,529,382	32,788,682
Investment property	7,975,500	7,975,500	7,920,500	7,920,500
Right to use assets	365,136	438,280	365,136	438,280
Other intangible assets	49,744	54,195	49,744	54,195
Investments in joint ventures	-	-	231,900	231,900
Other long-term receivables	138,290	139,290	138,290	139,290
Deferred tax receivables	62,494	58,547	62,494	58,547
Total Non-Current Assets	41,120,545	41,454,494	41,297,445	41,631,394
Trade receivables	16,271,088	26,911,421	16,271,088	26,911,421
Receivables from contractual assets	9,469,472	3,838,607	9,469,472	3,838,607
Other receivables	8,701,325	9,233,950	8,577,379	9,241,536
Cash & cash equivalents	14,721,867	10,174,615	14,704,074	10,166,896
Total Current Assets	49,163,752	50,158,593	49,022,013	50,131,460
Total Assets	90,284,298	91,613,087	90,319,459	91,762,854
EQUITY				
Share capital	6,988,457	6,988,457	6,988,457	6,988,457
Premium	12,476,805	12,476,805	12,476,805	12,476,805
Other reserves	4,866,130	4,854,560	4,845,994	4,845,994
Retained earnings/losses	24,271,056	19,760,047	24,168,549	19,758,120
Total Equity	48,602,449	44,079,869	48,479,806	44,069,377
LIABILITIES				
Long-term loans	12,144,444	12,466,667	12,144,444	12,466,667
Long-term financial lease liability	148,474	230,723	148,474	230,723
Deferred tax liability	3,379,139	2,200,800	3,440,664	2,261,488
Other long-term liabilities	1,245,819	1,312,873	1,245,819	1,312,873
Provisions for post-employment benefits for employees	40,425	40,425	40,425	40,425
Total Long-Term Liabilities	16,958,301	16,251,487	17,019,826	16,312,175
Suppliers and other liabilities	9,883,060	12,855,518	9,879,340	12,855,090
Contractual obligations	7,256,257	8,829,257	7,256,257	8,829,257
Loans	1,420,855	2,210,477	1,420,855	2,210,477
Short-term financial lease liability	242,966	240,613	242,966	240,613
Liabilities from taxes - duties	3,390,108	4,997,933	3,390,108	4,997,933
Other liabilities	2,530,301	2,147,934	2,630,301	2,247,933
Total Short-Term Liabilities	24,723,548	31,281,731	24,819,827	31,381,302
Total Liabilities	41,681,849	47,533,218	41,839,653	47,693,477
Total Equity & Liabilities	90,284,298	91,613,087	90,319,459	91,762,854

Source: Semiannual Financial Report

#### Statement of Comprehensive Income

EKTER SA

	GROUP		GROUP		СОМРАЛ	NY
(amounts in €)	01.01 - 30.06.2025	01.01 - 30.06.2024	01.01 - 30.06.2025	01.01 - 30.06.2024		
Turnover	41,862,741	35,444,579	41,862,741	34,441,689		
Cost of sales	(34,653,717)	(32,106,607)	(34,653,717)	(30,263,661)		
Gross Margin	7,209,023	3,337,973	7,209,023	4,178,028		
Other income	526,900	142,396	400,295	75,596		
Administrative expenses	(1,206,398)	(1,475,060)	(1,202,887)	(1,456,760)		
Other expenses	(104,835)	(273,945)	(81,536)	(271,156)		
Income from participations and investments	(6,219)	4,323,823	(6,219)	(16,110)		
Earnings Before Interest & Taxes	6,418,471	6,055,187	6,318,677	2,509,599		
Interest income	803,051	198,921	803,051	198,921		
Interest expanse	(1,220,488)	(484,930)	(1,220,438)	(214,885)		
Earnings Before Taxes	6,001,033	5,769,178	5,901,289	2,493,635		
Income tax	(1,490,024)	(574,162)	(1,490,860)	(615,926)		
Profit for the Period After Taxes	4,511,009	5,195,015	4,410,429	1,877,709		
EBITDA	7,059,803	2,777,136	6,960,008	2,704,379		

Source: Semiannual Financial Report

Statement of Cash Flows EKTER SA

	GRO	GROUP		COMPANY	
(amounts in €)	01.01 - 30.06.2025	01.01 - 30.06.2024	01.01 - 30.06.2025	01.01 - 30.06.2024	
Cash Flows from Operating Activities					
Profit (loss) Before Taxes	6.001.033	5.769.177	5.901.289	2.493.635	
Adjustments for:					
Results from investment activity	-	(4.339.933)	-		
Changes in liabilities due to staff retirement	-	504.003	-	73.095	
Depreciation of tangible fixed assets	509.730	4.384	509.730	2.551	
Amortization of intangible assets	4.451	103.025	4.451	103.025	
Amortization of rights of use	120.931	-	120.931		
Impairment of doubtful receivables	-	103.158	-	103.158	
Losses from construction contracts	(294.914)	16.110	(294.914)	16.110	
Share of net gains (losses) from associates, accounted for using the equity-method	6.219	(198.921)	6.219	(198.921)	
Interest collected	(803.051)	484.931	(803.051)	214.885	
Interest paid	1.220.488,25	-	1.220.438		
Total adjustments	763.856	(3.323.243)	763.805	313.902	
Changes in working capital					
(Increase) / Decrease in customer and other receivables	5.215.882	(6.994.669)	5.320.414	(6.924.538)	
Increase / (Decrease) in suppliers and other liabilities	(5.527.123)	5.418.953	(5.541.985)	3.071.601	
Net Cash Flows from Operating Activities	6.453.647	870.217	6.443.523	(1.045.400)	
Cash Flows from Investing Activities					
Purchases of tangible fixed assets	(250.431)	(542.745)	(250.431)	(511.769)	
Purchases of intangible assets	-	(6.210)	-	(6.210)	
Purchases of investment property	-	(66.710)	-	(66.710)	
Acquisition/sale of subsidiaries, joint ventures and other investments	1.000	747.461	1.000	645.000	
Net Cash Flows from Investing Activities	(249.431)	131.796	(249.431)	60.311	
Cash Flows from Financing Activities					
Repayment of loans	(1.111.845)	(544.032)	(1.111.845)	(226.626)	
Payment of financial lease liabilities	(127.682)	(98.940)	(127.682)	(98.940)	
Dividends paid to shareholders of the company	-	(1.818.385)	-	(1.818.385)	
Interest paid	(1.220.488)	(484.931)	(1.220.438)	(214.885)	
Interest collected	803.051	198.921	803.051	198.921	
Net Cash Flows from Financing Activities	(1.656.964)	(2.747.366)	(1.656.914)	(2.159.915)	
Net Increase / (Decrease) in Cash & Cash Equivalents	4.547.252	(1.745.353)	4.537.178	(3.145.003)	
Cash and cash equivalents at the beginning of the period	10.174.615	15.165.135	10.166.896	15.151.818	
Cash & Cash Equivalents at the End of the Period	14.721.867	13.419.782	14.704.074	12.006.815	

Source: Semiannual Financial Report

Backlog EKTER SA

PROJECT	(%) PARTICIPATION	EKTER S.A. BACKLOG (in € '000)
HOTEL COMPLEX INFINITY SIX SENSES PORTO HELI	100%	26,509
"HUB OF INNOVATION AND ADVANCED EDUCATION IN HERAKLION, CRETE" (SUBPROJECT 13) AND "EXPANSION OF THE		
BUILDING INFRASTRUCTURE OF THE INSTITUTE OF MEDITERRANEAN STUDIES OF TRI (RETHYMNO)" (SUBPROJECT 5) OF THE PROJECT "1. TECHNOLOGY AND RESEARCH INSTITUTE (TRI) - CENTER FOR INNOVATION AND ADVANCED EDUCATION"	100%	11,355
CONSTRUCTION OF A NEW RADIOTHERAPY-CHEMOTHERAPY CENTER AND RENOVATION OF BUILDING FOR 300 MEN AT "SOTIRIA" GENERAL HOSPITAL	50%	11,061
SUB9. HELLENIC PASTEUR INSTITUTE - SUBPROJECT 2: BUILDINGS	100%	10,349
NETWORKS OF PYRGOS, ZAKYNTHOS AND KEFALONIA AREAS	50%	8,175
CONSTRUCTION OF WASTEWATERS NETWORKS IN THE AREAS OF PIKERMI, DRAFI, AGIOS SPYRIDONAS, DIONI OF THE MUNICIPALITY OF RAFINA-PIKERMI	100%	8,087
REARRANGEMENT AND EXTENSION OF THE GROUND FLOOR EMERGENCY DEPARTMENT OF "LAIKO" GENERAL HOSPITAL	100%	7,937
CONSTRUCTION OF A BUILDING DEDICATED TO CELL AND GENE THERAPIES AND HEMATOLOGY CLINIC LABORATORIES AT THE GENERAL HOSPITAL OF THESSALONIKI "PAPANIKOLAOU"	100%	7,722
CONSTRUCTION OF WASTEWATERS NETWORKS IN THE MUNICIPALITY OF MARATHON	50%	6,473
CONSTRUCTION OF A MUSIC SCHOOL AT CORINTH	100%	4,266
EXPANSION OF THE INTENSIVE CARE UNIT AND CONSTRUCTION OF A RESUSCITATION ROOM AT THE GENERAL HOSPITAL OF IOANNINA	100%	3,212
"INFRASTRUCTURE OF RESEARCH & INNOVATION OF TRI (IOANNINA)" (SUBPROJECT 10) OF THE PROJECT "1. TECHNOLOGY AND RESEARCH INSTITUTE - CENTER FOR INNOVATION AND ADVANCED EDUCATION"	50%	3,192
CONSTRUCTION OF A PRIVATE RESIDENCE IN TSOUKALIA, PAROS	100%	2,677
EXPANSION OF THE BUILDING FACILITIES OF THE INSTITUTE OF INFORMATICS AND TELECOMMUNICATIONS (I.P&T) OF NSR "D"	100%	2,362
"INNOVATIVE INSTALLATION OF GREEN ENERGY TRANSITION (PATRA)" (SUBPROJECT 9) OF THE PROJECT "1. TECHNOLOGY AND RESEARCH INSTITUTE (TRI) - CENTER FOR INNOVATION AND ADVANCED EDUCATION"	100%	2,361
CONSTRUCTION OF A COUNTRY HOUSE	100%	1,975
STAVROS NIARCHOS FOUNDATION (SNF) BUILDING COMPLEX, "FOTIS KONTOUGLOU" SCHOOL OF HAGIOGRAPHY & BYZANTINE MUSIC SCHOOL	100%	1,652
OTHER PUBLIC PROJECTS		1,271
OTHER PRIVATE PROJECTS		2,345
TOTAL		122,980

Source: Company's Management, September 2025

Contact Details EKTER SA

**Apostolos Bakogiannis**General & Technical Director

Kostantinos Sipsas Bouzas
Chief Executive Officer

Artemios Darzentas
Investor Relations Officer

### **EKTER** SA

Nikis 15, Athens, 10557
Τηλ.: 210 3259700 | e-mail: ekter@ekter.gr

Disclaimer **EKTER** sa

This presentation may contain forward-looking statements, which are based on estimates and assumptions about expected developments and other factors that affect the company. These estimates are not historical facts and do not constitute a guarantee for the future performance of the company. These forward-looking statements involve risks and uncertainties as there are factors that may cause the company's future results to significantly deviate from these estimates. More information on potential risks and uncertainties affecting EKTER S.A. is described in the fillings made by EKTER S.A. in ATHEX. Forward looking statements refer only to the date of this presentation.

This presentation is a product of EKTER S.A. Copying, distribution and use without the company's permission is strictly prohibited.

### Thank you!