

FY 2025 Results

- 5% increase in the Group's Revenue to €1,034 million.
- Particularly positive momentum in Rentals in Greece
- €295 million EBITDA and €84 million Profit after Tax
 - Proposed dividend €0.85 per share

AUTOHELLAS Group announces the financial results for 2025, marking an all-time high in Revenue, **€1,034.1** million, recording an increase of 4.9%.

EBITDA stood at **€294.7** million, up 5.9%; profit before tax (**EBT**) at **€97.8 million**; while Profit after Tax (**EAT**) amounted to **€84** million (decrease 6%).

In total, the short-term and long-term rental activity, in Greece and in the other 8 countries in which the Group operates, utilizes a fleet of more than 65,000 cars, with (renewal and expansion) investments in approximately 20,000 new cars during 2025.

The Group's profitability was supported, as in 2024, by €10.6 million from dividend distributions of the holdings in AEGEAN and Trade Estates.

At 31/12/2025, the Group's Equity amounted to €584 million, significantly increased from €490 million at 31/12/2024.

The Board of Directors will propose to the Annual General Meeting a dividend of €0.85 per share for the year 2025.

CONDENSED CONSOLIDATED RESULTS

Amounts in '000€	2025	2024	% Δ
Revenue	1,034,108	985,688	4.9%
EBITDA ₁	294,698	278,407	5.9%
EBIT ₂	117,333	123,553	-5.0%
Earnings before tax (EBT)	97,801	105,392	-7.2%
Earnings after tax (EAT)	84,069	89,498	-6.1%
Profit for the period is attributable to the owners of the parentс	80,045	84,892	-5.7%

1 Earnings before tax, financing & investing activities, depreciation & amortisation

2 Earnings before tax, financing & investing activities, depreciation

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Analysis by segment:

Greece Rentals (Hertz)

The **Car Rental activity in Greece** recorded a dynamic course in 2025, with Revenue up **12.5%** to **€326.5 million**. Growth came mainly from long-term rentals but also from short-term rentals, despite intense competition and the expansion of available fleets. In short-term rentals, fleet utilization and customer satisfaction indicators improved, while the annual performance per average car increased through the strengthening of the participation of direct distribution channels, the utilization rate, and the use of an upgraded mix of fleet types. The positive trend was also supported by a 6.1% increase in air arrivals.

Car Trade and Services

The **Car Trading activity in Greece** recorded a **3.1%** increase in **Revenue**, with marginal improvement, contributing a total of **€526.9 million** to Revenue. The Group's import companies increased total sales volume by 7%, with a strong rise in fully electric vehicles, but reduced profitability per sale due to a higher participation of sales in corporate fleets. In retail, profitability remained satisfactory, while two new sales points were added in Athens. Used-car sales remained at last year's levels and After-Sales recorded a significant increase both in sales and in profitability levels and After-Sales recorded a significant increase both in sales and in profitability.

It is noted that the activity of Italian Motion (FIAT/JEEP/Alfa Romeo), which is not included in the Consolidated Revenue (accounted for using the equity method), recorded sales of €171.4 million in 2025, which further enhancing the overall scale and momentum of the Group's operations.

International Activity (Hertz)

Revenue from **International Activity** related to car rentals reached a total of **€180.6 million** in 2025. In the markets of the Balkans and Cyprus, increased tourist traffic in 2025 versus the previous year supported short-term rentals, with higher prices, improved fleet management and an optimized vehicle mix. In corporate rentals, market share remained stable in the Balkans and increased significantly in Cyprus despite inflationary pressures and intensifying price competition.

In Portugal (the only market where the activity concerns exclusively short-term rentals), tourism increased; however, the strengthening of availability in car-rental fleets led to a decrease in prices and pressure on financial figures. The subsidiary focused on the upgrade of fleet-management systems and on the upgrade of support facilities with three units, two of which

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were completed at the end of 2025 and a third which will be operational at the end of 2026, supporting operating cost.

CONSOLIDATED REVENUE PER SEGMENT

<i>Amounts in '000€</i>	2025	2024	% Δ
Revenue	1,034,108	985,688	4.9%
Rentals Greece	326,547	290,228	12.5%
Auto Trade Greece	526,922	511,235	3.1%
International Segment	180,639	184,225	-1.9%