

# AS Company S.A.

Corporate Presentation

April 8<sup>th</sup> 2026



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# Consistent Growth & Profitability

**2021**

**Net Sales**  
€22.696mill.  
**EBITDA**  
€3.882mill.  
**PBT**  
€3.977mill.

**2022**

**Net Sales**  
€28.658mill.  
**EBITDA**  
€4.659mill.  
**PBT**  
€3.284mill.

**2023**

**Net Sales**  
€28.697mill.  
**EBITDA**  
€5.500mill.  
**PBT**  
€5.954mill.

**2024**

**Net Sales**  
€31.007mill.  
**EBITDA**  
€5.166mill.  
**PBT**  
€5.568mill.

**2025**

**Net Sales**  
€36.085mill.  
**EBITDA**  
€8.076mill.  
**PBT**  
€7.385mill.



## 2025 our record year for Sales & Profits

amounts € 000	2025	2024	%
<b>Net Sales Turnover</b>	36.085	31.007	16,4%
<b>Gross Profit</b>	17.732 <b>49,1%</b>	15.060 <b>48,6%</b>	17,7%
<b>EBITDA *</b>	7.194 <b>19,9%</b>	5.166 <b>16,7%</b>	39,3%
<b>PBT *</b>	6.503 <b>18,0%</b>	5.568 <b>18,0%</b>	16,8%
<b>Earnings Per Share (in €)</b>	0,4416	0,3226	

\* EBITDA and Profit Before Tax (PBT) for 2025 are presented on an adjusted basis, excluding the one-off gain from the disposal of investment properties in Elounda, Crete, in order to ensure comparability.

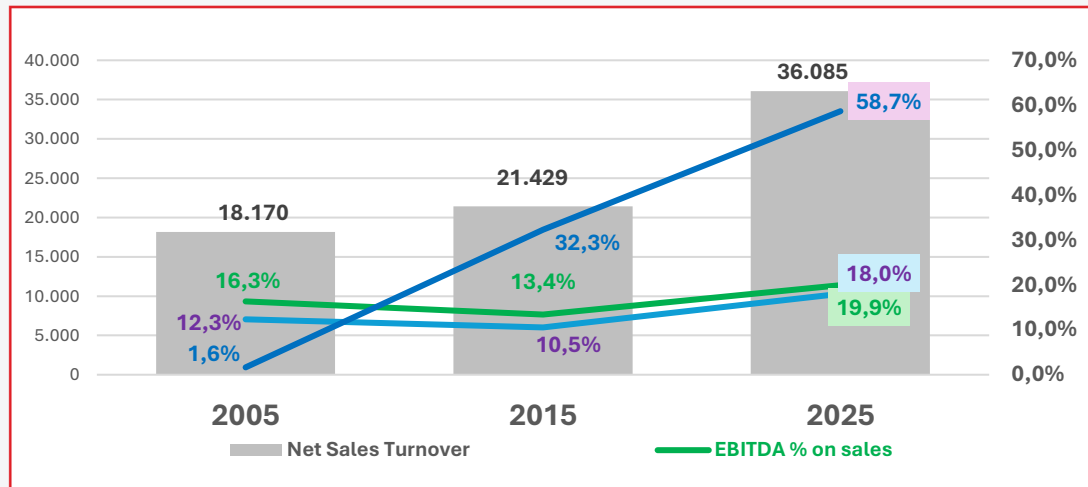


# Strong Cash Flow Generation

€mill.	2021	2022	2023	2024	2025
EBITDA	3,88	4,66	5,50	5,17	7,19
Capital Expenditure	0,06	0,66	0,58	1,60	0,26
Total Income from Operating activities	4,37	3,36	-0,76	4,64	3,19

CF supports our investments, acquisitions and consistent dividend payout to our shareholders

	2005	2015	2025
Net Sales Turnover	18.170	21.429	36.085
EBITDA EBITDA % on sales	2.961 16,3%	2.872 13,4%	7.194 19,9%
PBT PBT % on sales	2.238 12,3%	2.258 10,5%	6.503 18,02%
Cash & Investments Cash & Investments % on sales	298 1,64%	6.913 32,3%	21.172 58,7%



# Maximizing Shareholders' Value

Dividends paid  
since 2017  
~€12m

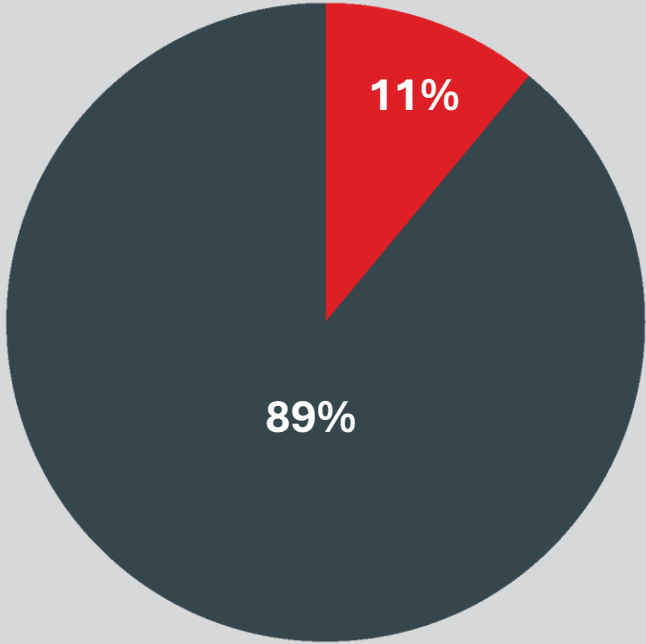
	2018	2019	2020	2021	2022	2023	2024	2025
<b>Share Capital refund &amp; Dividends</b>	0,05	0,07	0,07	0,837	0,1163	0,1163	0,1906	0,23
<b>Total Refund / Dividends paid</b>	656.301 €	918.821 €	918.821 €	1.095.807 €	1.519.856 €	1.519.854 €	2.487.022 €	3.018.968 €
<b>Total Net Equity</b>	27.834.165 €	29.754.891 €	30.210.640 €	31.566.517 €	33.063.386 €	35.349.627 €	37.817.781 €	41.457.132 €
<b>Number of shares</b>	13.126.020	13.126.020	13.126.020	13.126.020	13.126.020	13.126.020	13.126.020	13.126.020
<b>Book value per share</b>	2,12	2,27	2,3	2,4	2,52	2,69	2,88	3,16 €



# Growing International Presence

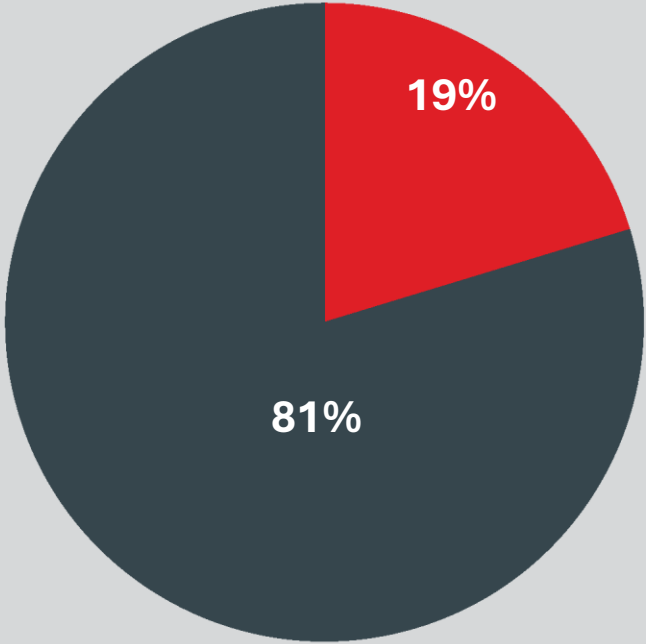
2018

■ National Sales      ■ Interational Sales



2025

■ National Sales      ■ Interational Sales



**2025**  
we achieved €6.7mill  
in Int'l Sales  
vs €2.9mill in 2018.



# Our strategic priorities

Organic Growth-  
new categories  
& international  
expansion

Winning the Digital  
Challenge

Growth via  
acquisitions

Securing return  
to investors

Investment  
opportunities in  
the hospitality  
sector



A vibrant, festive scene featuring three children laughing joyfully. The child in the foreground has a large afro and is wearing a grey shirt. The child in the background left has curly hair and is wearing a blue shirt. The child on the right has long blonde hair and is wearing a red and black plaid shirt. The background is filled with colorful confetti and a large, stylized AS logo. The overall atmosphere is celebratory and joyful.

**AS**<sup>®</sup>

## Q & A

For further information on the AS Group please visit our website at

<https://www.ascompany.gr/>

And our Investor Relations site:

<https://ir.ascompany.gr/el/>