



Profile Group: Presentation to the Hellenic Fund and Asset Management Association 2026

Athens, 17 April 2026: Profile Group today presented its financial results for fiscal year 2025 at the annual event of the **Hellenic Fund and Asset Management Association**, highlighting the key achievements of the year, the investment plans and the Group's strategic direction in international markets.

A key feature of the **new strategy** is the integration of AI into both the Group's products and its operating model.

Management announced that the **transformation** of the Group is in full swing, through (a) **acquisitions**, (b) **operational improvements** with extensive use of AI, (c) the introduction of new **innovative solutions** with the embedded use of AI, driving its solutions to the top category in its sector in terms of functionality and technology, and as a result, prominent international analyst firms recognise Profile as one of the leading European companies in its field, and (d) simultaneously, expanding its **presence in existing and new markets**.

The acquisitions of **Algosystems** and **Contemi** have already been completed, while further potential acquisitions are being explored. Algosystems adds to the Group's portfolio specialised Managed Services in Cyber, ICT and Cloud, with proven needs also in the financial sector, while Contemi enriches the Group's Wealth Management solutions with ready-made specialised applications for the British market.

During the presentation, **particular reference was made** to the new solutions being developed.

Specifically, **ProfileOne** represents the next step in the integration of the Group's solutions, a unified, **AI-orchestrated** platform connecting banking and investment functions in a common environment through an advanced API mechanism and embedded AI-first functionalities. It constitutes the next generation (next.gen) of software, expected to transform the way financial organisations operate in the future.

Also, **CentevoNet** is a platform built on the Group's Fund Management solutions, operating as a joint venture (JV) with leading asset managers, opening the Group's access to the Norwegian pension fund management market worth **€55.3 billion**, one of the fastest-growing markets in Europe. It also introduces new business models through platform management, which through economies of scale serve end customers directly (B2B2C).

In the area of property management, the new **Profile Properties Platform** was presented, leveraging the Group's expertise in **Asset Management** and introducing an **AI-first approach** to investment and real estate asset management, expanding the Group's client base to large enterprises, public sector entities, property managers, etc.

At the same time, the organisational strengthening of the Group continues with specialised human capital and the automation of critical functions, aiming at the smooth integration of the new companies and preparation for the next strategic moves.

Key Financial Highlights for 2025

For yet another year, the Group recorded strong growth, with turnover and profitability reaching **new all-time highs**. This performance reflects the Group's successful internationalisation, systematic investments in R&D and the strengthening of its workforce, while the backlog remains at high levels, ensuring revenue visibility for the coming years.

Profile Group continued its strong growth trajectory in 2025, achieving a **revenue of €47.5 million**, the highest level in the Group's history. This reflects the sustained demand for the Group's solutions and the successful delivery of complex projects for major financial institutions in Greece and abroad, through both new partnerships and the expansion of existing client relationships.

At the level of operating profitability, the Group recorded a further improvement, with **EBITDA reaching €13.1 million** and the EBITDA margin improving, confirming the effective scalability of the business model and disciplined cost management, alongside continued growth. The strong financial performance supports both investments in Research & Development and the maintenance of a healthy and agile balance sheet.

In this context, the Board of Directors intends to propose to the Annual General Meeting the **distribution of a dividend of €0.08 per share**, representing a 25% increase compared to the previous year, reaffirming the Group's commitment to creating value for shareholders while financing its future growth.

In 2025, the Group significantly enhanced its solutions portfolio, with a focus on Artificial Intelligence and regulatory compliance. Specifically, the **Axia Suite** was upgraded with embedded AI tools, expansion to **Retail & Mass Affluent** clients and advanced analytics. New **Agentic AI** capabilities were introduced with autonomous workflow orchestration, Document Intelligence, Compliance Checker and Text-to-Action on bank-grade infrastructure. Additionally, a new **AI for DORA Compliance** solution was presented, supporting financial organisations in implementing the European Digital Operational Resilience Act (DORA) through AI-powered contract analysis and deviation detection. Finally, the **Digital Investment Hub (DI.hub)**, the unified digital banking and investment platform, fully compatible with Axia Suite and Finuevo Core, was unveiled.

For yet another year, Profile Group received significant recognition from leading international analyst firms, including **Gartner** and **IBS Intelligence**, as well as other prominent industry bodies, for the technological excellence and specialisation of its solutions. The Group was named to the **WealthTech100** list as one of the world's most innovative companies, and won the Best-in-Class Wealth & Private Banking Platform award at the **IBSi Global FinTech Innovation Awards**. It was also shortlisted at the **Banking Tech Awards 2025** in the Best Digital Solution Provider – Banking Tech and WealthTech categories; won Best Digital Banking Innovation Provider at the **MEA Finance Awards 2025**; and was a finalist in the Wealth Management category at the **FF Awards 2025**.

Group Outlook

Management remains positive about 2026, despite the geopolitical uncertainty prevailing internationally. This is due to the fact that the products and services offered are primarily directed at clients in the broader financial sector, whose activities do not appear to be directly affected by the turbulence related to the developments in the Middle East.

The Group's three-year investment programme is also proceeding normally.