



## AS Company A.E. – Financial Results for FY 2025

Thessaloniki, Greece – April 7<sup>th</sup>, 2026 – AS Company A.E. (ASCO) announces its consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS) for the financial year ended December 31, 2025.

The year 2025 recorded a historic increase in sales and profitability, with a significant improvement in its financial performance. Group turnover amounted to €36.1 million, increased by 16.38% compared to 2024.

At profitability level, EBITDA amounted to €8.1 million (increase of 56.32%), while on a comparable basis adjusted EBITDA reached €7.2 million (increase of 39.25%), confirming the long-term resilience and flexibility of its business model. It is noted that EBITDA includes profit of approximately €0.822 million from the disposal of investment properties.

The gross profit margin improved to 49.14% compared to 48.57% in 2024, mainly due to the sales mix and the more favorable evolution of freight rates during the year.

Profit before tax amounted to €7.39 million (increase of 32.64%) and net profit after tax to €5.75 million (increase of 36.64%).

### Key Consolidated Financial Figures

Table 1: Profitability & Results

Amounts in Euro	GROUP		
	1.1 - 31.12.2025	1.1 - 31.12.2024	Δ%
Sales Turnover	36.085.179	31.007.216	<b>16,38%</b>
Gross Profit	17.731.952 <b>49,14%</b>	15.059.852 <b>48,57%</b>	<b>17,74%</b>
EBITDA	8.075.626	5.165.980	<b>56,32%</b>
EBT	7.385.338	5.568.119	<b>32,64%</b>

Note: EBITDA and profit before tax include profit of €0.882 million from the disposal of investment properties.

**Table 2: Liquidity & Cash Flows**

<i>Amounts in Euro</i>	<b>GROUP</b>		
	<b>1.1 - 31.12.2025</b>	<b>1.1 - 31.12.2024</b>	<b>Δ%</b>
Investment properties	2.125.075	4.241.741	*-49,9%
Bond Investments	12.747.804	12.138.410	+5.0%
Cash & Cash Equivalents	6.298.650	3.713.415	+69,6%
<b>Total</b>	<b>21.171.529</b>	<b>20.093.566</b>	<b>+5,4%</b>

The improvement in profitability is supported by improved liquidity and efficient working capital management.

### **Strategic Initiatives and Business Development**

During FY 2025, the Group continued its business operations without disruption, remaining consistent with its strategic planning and its long-standing conservative approach to managing its activities.

The Group's strategy remains firmly focused on its core activity sectors, namely toys, baby development products and lifestyle products for teens and adults. The development of these activities emphasized operational efficiency, competitiveness, and continuous adaptation of the product portfolio to market conditions.

The baby development activity, introduced during Q4 2024, was further integrated during FY 2025 in a gradual and controlled manner, through targeted organizational adjustments and infrastructure reinforcement, without assuming increased operational or financial risk.

At the same time, the Group proceeded with selective investments in the commercial infrastructure, systems and internal processes, aimed at enhancing operational efficiency, upgrading the quality of management reporting and effectively supporting commercial activity in Greece and abroad.

### **Real Estate Portfolio Management – Financial Flexibility**

During FY 2025 initiatives concerning investment properties were completed, having a positive impact on results without altering the Group's overall strategic orientation.

Specifically, on 08.09.2025, a final sale agreement was signed for nine (9) investment properties in Elounda, Lasithi, with a total consideration of €3.0 million. Regarding the investment properties in Matala, Heraklion, architectural planning and licensing procedures are underway, aiming at their rational and timely utilization.

### **Outlook and Objectives for 2026**

FY 2025 began in an environment of geopolitical tensions and ongoing market challenges. Nevertheless, the Group will continue disciplined implementation of its strategic priorities, focusing on strengthening commercial efficiency and improving cash flows.

Management will continue to closely and systematically monitor developments in both the international and domestic economic environment, adjusting its strategy where necessary, aiming to safeguard shareholder interests and achieve sustainable long-term growth. At the same time, continued increases in freight and

product costs, as well as pressure on consumer disposable income due to elevated energy costs, are taken into account, as these factors may affect demand and margin formation during the year.

### **Dividend Policy**

In 2025, the Company distributed total dividends of €3.108.968, representing an increase of 21.39% compared to the respective prior year. The Board of Directors, remaining committed to further enhancing shareholder value, intends to propose to the Ordinary General Meeting the distribution of a dividend of €0.19 per share. The proposed distribution is subject to approval by the Ordinary General Meeting of Shareholders.

Detailed financial information for FY 2025 is available on the Company's website: <https://ir.ascompany.gr> as well as on the website of the Athens Stock Exchange.